

# UK Stewardship Code Report

Report by Arcus Infrastructure  
Partners LLP

April 2024 for the year ending  
31 December 2023

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# Letter from Arcus' Managing Partner

Dear Arcus stakeholders,

We are pleased to publish Arcus' 2023 Stewardship Report (the "Arcus Stewardship Report" or "the Report"), illustrating our commitment to implementing the UK Stewardship Code ("the Code").

The Report provides an updated summary of our approach to applying the Principles of the Stewardship Code and highlights the activities undertaken during the year to 31 December 2023 in pursuit of these principles. The FRC's previous feedback on our Stewardship Code response continues to be taken into consideration in this Report.

We are proud of our leading position in responsible investing and are committed to maintaining it through continuous improvement.

Arcus advanced its net zero approach in 2023, translating its net zero commitment into its fund and investee company operations. This included actively working with the management teams of the Arcus investee companies to map out the required next steps on each of their net zero journeys. Arcus will continue to make significant progress on these workstreams in 2024, ensuring infrastructure continues to fulfil its critical role in a more sustainable future.

Arcus places great importance on ESG at every stage of the origination and asset management process. In 2023, 8% of potential investment opportunities were discarded early for adverse ESG reasons, an example of how seriously we take our stewardship responsibilities.

Our focus on active stewardship relevant to privately held infrastructure investments stems from our desire to act in the best interests of our investors and other stakeholders. Our belief is that incorporating ESG factors into our policies and procedures helps us to create responsible investee companies, which will generate long-term sustainable value for all stakeholders and deliver better long-term returns for our investors.

To further show our commitment to transparent reporting, in addition to publishing our annual sustainability report, we report both quarterly and annually on each of our individual Funds and Managed Accounts to respective investors, as well as issuing a Task Force on Climate-related Financial Disclosures ("TCFD") Report.

The Arcus Stewardship Report has been reviewed and approved by the Arcus Management Committee ("Manco") (our governing body) and the Arcus Investment Committee ("IC").

We hope that readers will find this Report informative, transparent and an indication of our continued commitment to improving the stewardship of our investee companies' and their ESG performance.



**Ian Harding**  
Managing Partner  
30 April 2024



# Background & introduction

Arcus Infrastructure Partners LLP (“AIP” or, together with its affiliates (as the context requires), “Arcus” or the “Firm” or “we”) is an independent, specialist fund manager focused on unlisted investments in the European infrastructure sector.

Our first fund, Arcus European Infrastructure Fund 1 (“AEIF1”), which was liquidated at the end of the fund life, was an unlisted closed ended fund with c. €2.2bn of commitments backed by over 30 institutional investors from around the world. The last asset in AEIF1 was sold in 2020, resulting in top quartile performance (based on net multiple of cash invested) for the fund compared to its peer funds raised in the same vintage<sup>1</sup>.

Our second fund, Arcus European Infrastructure Fund 2 (“AEIF2”), is an unlisted closed ended fund with c. €1.2bn of commitments, backed by over 50 institutional investors from around the world. At 31 December 2023, AEIF2 had eight current investments and one realised investment. We will continue to conscientiously manage those eight investments, to deliver long-term value for AEIF2’s investors.

Our third fund, Arcus European Infrastructure Fund 3 (“AEIF3”), represents a continuation of the successful mid-market strategy that Arcus has followed for AEIF2. AEIF3 held its final close on 15 March 2024 with c. €1.6bn of commitments. Similarly to AEIF2, AEIF3 is supported by a broad range of institutional investors. The fund has made four investments to date in the Logistics and Industrials Digital and Energy sectors with approximately 40% of AEIF3 commitments deployed in these investments. The Arcus origination team continues to source opportunities for AEIF3 with the aim to deliver a fund with eight to ten investments in European infrastructure companies.

Arcus also has a further c. €6bn of assets under management (as at 31 December 2023) for investors on a Managed Account basis, Managed Services basis or in the Arcus European Trains (“AET”) fund. The services provided under these arrangements include, subject to the terms agreed with the relevant investor and with investor consent where applicable, sourcing, advising and arranging acquisition of equity or equity-like investments in the infrastructure sector, managing those investments, and ultimately arranging the disposal of the investments when considered in the best interests of investors.

An Arcus wholly owned subsidiary, Arcus European Investment Manager Netherlands B.V. (“AEIMNL”), is licensed by the Netherlands financial services regulator (AFM and DNB) to operate as an Alternative Investment Fund Manager (“AIFM”) in the Netherlands. This subsidiary was established and licensed following the end of the Brexit transition period, in order for Arcus to manage EU domiciled Alternative Investment Funds (“AIFs”). However, portfolio management remains with the Arcus UK FCA regulated investment manager Arcus European Investment Manager LLP (“AEIM”) under a delegation agreement.

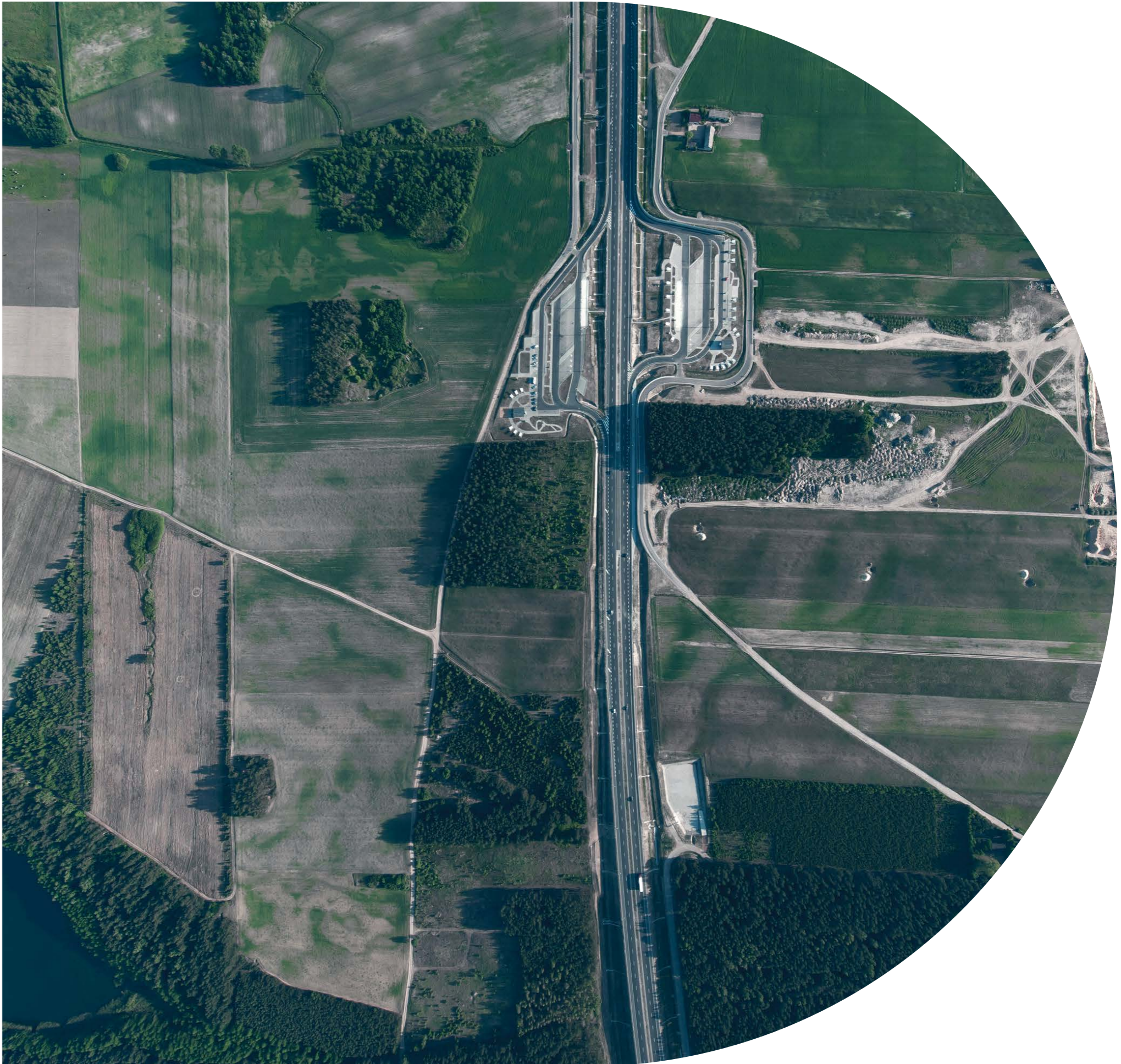
At the date of this report AEIMNL manages three AIFs: AEIF2, AEIF3 and AET, and AEIM provides portfolio management services on all these vehicles.

Arcus will require AEIM’s continuing UK authorisation by the FCA in which capacity it will continue as investment manager and adviser to the Managed Accounts and portfolio manager to the EU domiciled funds.

FCA-regulated asset management firms covered by the FCA Conduct of Business Sourcebook (COBS) Rule 2.2.3 are required to disclose the nature of their commitment to the Code. Arcus’ regulated entities fall under this category. This document serves as Arcus’ disclosure of the nature of our commitment to the Code and how we discharge our stewardship responsibilities. Specifically, it highlights how we engage with, and monitor, investee companies; how we include stewardship in our wider investment process; and our voting policy.

Terms used in this statement are defined in the glossary on page 98.

<sup>1</sup> <https://www.pro.preqin.com/analysis/benchmark/privateCapital/market/282007> (requires preqin login for access)



Principle  
1

# Principle 1

Signatories’ purpose, investment beliefs, strategy, and culture enable stewardship that creates long-term value for clients and beneficiaries leading to sustainable benefits for the economy, the environment and society.

## Arcus Response

### 1.1 Strategy of organisation, culture, values and business model

Arcus is an independent European mid-market infrastructure fund manager, founded in July 2009. The Firm seeks to source diversified investment opportunities of controlling interests in unlisted company infrastructure assets through a thesis-led origination approach. Through our active asset management, we aim to create long-term sustainable value and maximise return potential while controlling risks. As at 31 December 2023, Arcus had 68 Members and Employees across four European offices: Amsterdam, Lisbon, London and Luxembourg.

As an independent, owner-operated business, aligned with its investors<sup>2</sup>, the culture of the organisation reflects the Partners’ belief in the importance of consistently acting in the best interests of its investors and other stakeholders. Arcus also believes that ESG and sustainability issues are of particular relevance to infrastructure assets and can potentially impact the long-term investment returns of infrastructure portfolios. Incorporating ESG factors into our policies and procedures, and within investee companies, helps us to identify potential sources of risk and opportunities to add value for investors and provide sustainable benefits to all stakeholders.

Arcus’ values were originally defined by the Partners in 2010, along with behaviours expected to support those values. These were re-assessed by the Partners in 2023, reflecting an evolution of the organisation over this period as follows:

Arcus Values	Supporting behaviours
We are professional	The Arcus team demonstrates the highest levels of professionalism, acting with absolute integrity in an open and honest manner. We always put our clients’ interests ahead of our own in everything we do.
We are collaborative	We work as a team, and we support and help our colleagues and stakeholders. We listen, respect and embrace diversity, and we know that the best results come from clear leadership and collective teamwork.
We maintain high standards	We are results-driven and seek to complete all that we do to the highest standards. We applaud hard work, diligence, timeliness, reliability, accuracy and clear communication.
We are innovative	We are open-minded and thoughtful in our approach and how we work, we seek to be creative in all that we do and dynamic when faced with challenges and problem solving.
We are respectful and humble	We are always polite and courteous to everyone we deal with, regardless of rank or position. We are attentive, present and engaged in all our interactions. We are empathetic towards others, particularly those experiencing difficulties.  We acknowledge the high degree of trust placed in us by our investors and we strive every day to make good on the trust placed in Arcus.

Case Study	Refreshing arcus values to reflect organisation evolution
Background	Arcus established its values in 2010 shortly after formation of the firm and, for each value, there was a list of behaviours that employees were expected to follow to support the values. The Arcus Partners recognised in 2022 that over the years since the values has been established the organisation had evolved in size and approach. As a result in late 2022 and early 2023, an exercise was undertaken to review and update the Arcus values.
Objectives	To refresh Arcus’ values, to reflect and amplify its culture and strategy both internally and externally more accurately.
Actions taken	In November 2022 it was announced to all Arcus staff that the Partners were of the view that, 12 years had elapsed since the Arcus values were established, they should be revisited. Feedback was requested from all Partners and employees for their input on what they believed the key Arcus values should be (maximum six). This was provided by several colleagues from across the organisation. An Arcus Partner working group consolidated and harmonised the feedback into the five new values which were reviewed by Partners and approved by Manco. The new values, refreshed through organisation input but retaining an influence from the original values, are supported by the organisation and fit well within the culture of Arcus.
Outcome	In April 2023 the refreshed Arcus values and supporting behaviours were communicated internally to all staff and published publicly on a new section of the Arcus website. The employee engagement survey at the end of 2023 saw improved scores in questions relating to Arcus values and culture which demonstrates that the values refresh exercise brought better awareness and alignment of the culture across the Arcus team. Next steps include a refresh of the Arcus branding and website to better project the updated culture and strategy from an external perspective.

<sup>2</sup> Arcus Partners invest alongside our institutional investors in each of our Funds and Managed Accounts as described in our response to Principle 2

# Principle 1 (continued)

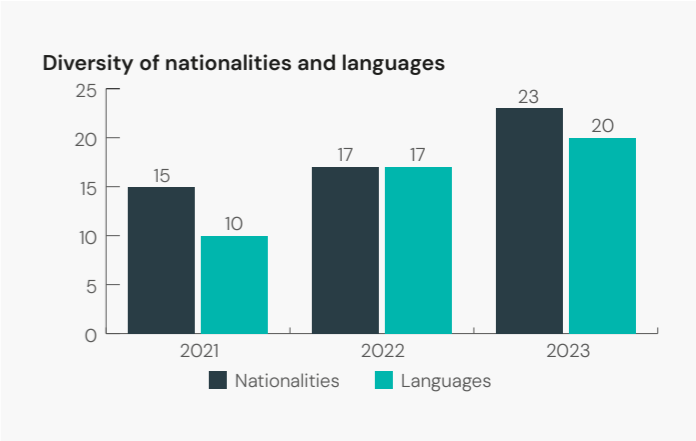
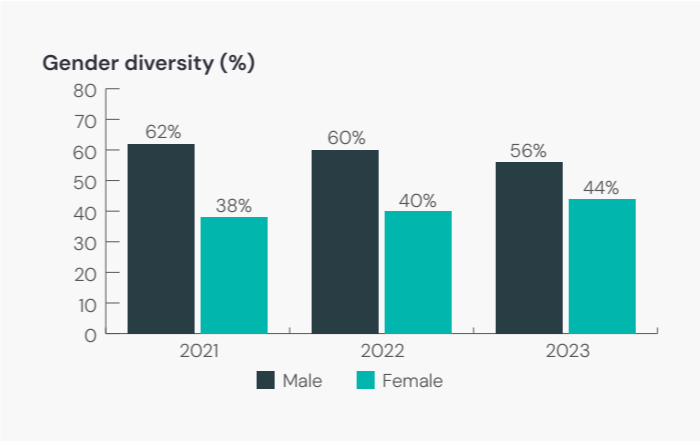
The Arcus business model is to periodically raise capital from sophisticated institutional investors in closed ended alternative investment funds (“AIFs”) and invest in the mid-market European infrastructure space (which we define as fund sizing of between €1-2bn). The capital is raised in typical limited partnership vehicles where Arcus entities act as the general partner/investment manager for the period of the Fund (current funds and expected future funds have a duration of 10-15 years). Investors undertake detailed due diligence of Arcus and the specific Fund’s investment strategy before investing in the partnership vehicle. Except in very limited circumstances, limited partners (“LPs”) in the partnership vehicles do not have decision-making rights regarding the investment policy of the Fund and, accordingly, Arcus is responsible for the management of the vehicles.

Once Arcus raises a Fund, we aim to deploy capital into controlling equity interests in between eight and ten infrastructure investments over a five-year commitment period from the first close of the Fund. We then actively manage those investments during the period of the closed ended Fund. Once we have undertaken and completed our “value-add” asset management initiatives, and judge that exit timing is good, we seek to exit the investments and return the capital plus a target return to investors. Further information on our investment strategy and approach to asset management can be found in section 1.2 of Principle 1.

Arcus’ strategy is to have a regular cycle of capital raising from its investors in closed ended funds, followed by deployment of that capital into European infrastructure investments before raising a further successor fund, which we expect to undertake in cycles of 3-5 years. At the same time, we actively asset manage our existing portfolio during the period of each Fund.

We support and strengthen our team through Human Capital Development, which has grown with the business over time, and we encourage integrity, high quality work, professionalism, teamwork, and a healthy work-life balance. We recognise the importance of having a diverse, inclusive workforce. Arcus continues to be a diverse organisation with partners and employees from 23 nationalities, speaking 20 languages (as at 31 December 2023) (compared to 18 nationalities and 17 languages in 2022). Arcus continues to grow its team, with 12 new hires in 2023 whilst applying an improved Diversity, Equity & Inclusion (“DEI”) policy within the approach to recruitment to ensure fairness and equality. This resulted in an improved Arcus gender balance of 44% female (40% in 2022) with 18% of females in senior management positions<sup>3</sup> (17% in 2022).

<b>Case Study</b>	<b>Improving diversity during the reporting period</b>
<b>Background</b>	Arcus recognises the importance of having a diverse, inclusive workforce with members, employees, contractors and investee company personnel coming from diverse backgrounds. Diversity and inclusion are promoted within the approach to recruitment to ensure fairness and equality.
<b>Objectives</b>	As a signatory of the UN Global Compact, Arcus is committed to eliminating discrimination in respect to employment and occupation. Arcus is committed to providing equality and fairness to internal and external stakeholders and not providing less favourable facilities or treatment on the grounds of age, disability, gender reassignment, marriage and civil partnership, pregnancy and maternity, race, ethnic origin, colour, nationality, national origin, religion or belief, sex and sexual orientation, social or educational backgrounds.
<b>Actions taken</b>	In March 2023, Arcus hosted a diversity workshop which focused on strengthening a culture of trust, mutual respect, and engagement. Arcus worked closely with portfolio companies at the end of 2023 to encourage improved policies on Diversity, Equity and Inclusion either by implementing standalone policies or through further clarification within the ESG or HR policies.
<b>Outcome</b>	During the reporting period 42% of new joiners were female, adding to the gender diversity encouraged in the Arcus recruiting process. Furthermore, Arcus improved on all its corporate diversity metrics. All portfolio companies support gender equality across all levels, reinforced through ESG policies, regular monitoring of gender diversity and specific initiatives targeting women in professional careers. Three portfolio companies implemented standalone DEI policies in 2023, while all others clarified their commitment to DEI further in their existing policies.



<sup>3</sup> Defined as Arcus Partners, senior investment team members and senior roles across key support functions including risk and compliance, ESG, legal and finance

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## Case study

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### Arcus employee engagement

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Arcus conducts an annual employee engagement survey, giving employees the opportunity to provide their views on how they experience employment at Arcus and how we might improve what we do. The engagement survey is conducted through independent third-party software, ensuring the survey is anonymous. The survey is a source of employee feedback and the results are used as an input to implement improvements in the business. Part of the survey is dedicated to the corporate culture at Arcus and how this is perceived by the employees.

The 2023 Arcus employee engagement survey (which had a 96% response rate) showed that 90% of participants are proud to work for Arcus, 93% believe their personal values are aligned with Arcus' values and 94% believe that Arcus conducts its business with honesty and integrity. This suggests a clear and strong culture throughout the Arcus team.

There were significant increases in scores on questions relating to career development, personal accomplishment, and a belief that the employee engagement survey results will deliver actions.

Following the survey, Arcus shares the results with the team and provides an opportunity for a debrief session to close the feedback loop and guide follow up actions. This is part of the Arcus culture of continuous improvement. Specific actions were taken in 2023 as a result of the 2022 employee engagement survey, including forming a social committee in Q1 2023 to enable team members to shape the Arcus team social calendar. In Q1 2024, the Head of HR developed a list of areas to improve based on the feedback from the 2023 employee engagement survey and has been proactively engaging with the Management Committee for support on various initiatives.

Arcus continues to focus on mental health and is a signatory to the Global Business Collaboration for Better Workplace Mental Health's Leadership Pledge<sup>4</sup>.

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## Case study

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### Encouraging social mobility

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Arcus, in association with the Sutton Trust charity, delivered its fourth annual social mobility programme to seven senior school students from underprivileged backgrounds in May 2023. Arcus team members participated in delivering sessions over four days, which covered insights into Arcus, infrastructure, finance, asset management and general skills sessions such as CV building and the use of professional social media tools. An infrastructure investment-related case study was also provided to give the students insight into a real-life example of our industry.

In addition to the May social mobility programme, in July 2023, Arcus delivered its first formal summer internship programme, also in partnership with the Sutton Trust, for university students from minority and underprivileged backgrounds. The programme saw two university students join Arcus in paid roles for five weeks, predominantly working with the investment teams while receiving weekly teach-ins on topics such as infrastructure investing, accounting, investor relations and more. The two students also had the opportunity of a two-day practical infrastructure experience on site at a former Arcus investee company in the transportation sector.

Arcus plans to deliver its fifth social mobility programme in May 2024 and second summer internship programme in June/July 2024.

<sup>4</sup> <https://betterworkplacemh.com/pledge/>



## Case study

### Culture of community engagement and support



Arcus supports social and environmental charitable activities, and all members and employees are encouraged to fundraise, volunteer, participate and contribute to any charitable organisations that they feel passionate about. Arcus encourages individual volunteering and provides “match-funding” for selected fundraising initiatives on an annual basis. In 2023 Arcus donated a total of c. £100,000 to a selection of charities chosen that year by Arcus employees and approved by Manco, including Starlight Children’s Foundation, Sufra Food Bank, Streets of London, Trees for Cities, Impact 100 London, Sutton Trust, Fondazione Malattie del Sangue Onlus, and Fast London.

In June 2023, members of the Arcus team spent a day volunteering at Sufra Food Bank, a London charity tackling food poverty. The team helped in the community garden, supported in the food store, spent time working in the centre’s new affordable café, and helped spread the word about its Saturday food market by handing out flyers in the local area. In October 2023, 15 Arcus team members participated in a corporate volunteer day at Trees for Cities, a UK-based charity which plants urban trees to create greener cities, planting 10 new trees in southeast London. Three of the Arcus team also participated in the Streets of London sleep out, raising money for and awareness of the homeless.



# Principle 1

## (continued)

### 1.2 Arcus funds' investment strategy

The Arcus investment strategy for its funds focuses exclusively on mid-market, value-add infrastructure investments in Europe, where Arcus has an established reputation, deep experience and extensive relationship networks developed over many years. Within Europe, Arcus is focused on four primary sectors where the Arcus team has the requisite in-depth expertise: digital, transport, logistics and industrials, and energy infrastructure. Arcus believes that the provision of high-quality infrastructure is critical to Europe's future economic growth, environmental protection, societal development and reduction of inequality. As such, Arcus seeks to achieve satisfactory financial returns for its investors whilst also providing wider benefits to the European communities from the shared infrastructure assets and services its investee companies provide to those communities.

Fundamentally, Arcus only invests where it has strong conviction on a clear, long-term infrastructure investment thesis in sustainable businesses. Arcus seeks to identify opportunities through a proprietary origination approach, enabling proactive and expert transaction execution. Finally, Arcus looks to take control-oriented governance positions on its investments in privately held companies, enabling shareholder leadership and the driving of asset management initiatives to create added value.

As part of the investment thesis when Arcus are looking at potential investments, Arcus examine and consider not just economic factors and strategy but also areas such as governance arrangements, environmental and social impact, service quality and sustainability as they influence long-term value. Arcus believe that an active approach to managing assets will deliver long-term value (as set out in the section below) and this is factored into selecting investments for the Arcus funds. To achieve our strategic asset management initiatives, we engage with, and have an ongoing dialogue with, investee companies and other relevant stakeholders.

Currently all Arcus fund investments are controlling positions in unlisted privately held companies where we hold board positions and exercise those strong governance rights, and we expect to take the same approach on all our fund investments in future. By holding these positions we can actively monitor governance and management and significantly influence the business as a way of protecting and enhancing our investment for the benefit of investors and other stakeholders. We engage with other shareholders (where relevant) to gauge their views and, where appropriate, seek cooperation to express concerns to management. Arcus allocates significant resources to managing each investee company, typically a team representing between 1.0 – 1.5 FTEs (full-time equivalent employees) per annum.

### 1.3 Embedded responsible investment

Arcus believes that investing responsibly enhances and protects its investors' interests, by identifying and managing ESG factors early in the investment process and actively managing and reporting on these throughout the investment lifecycle. As outlined in Principle 7, Arcus considers ESG factors throughout the origination process. This includes initial ESG screening, ESG risk & opportunity due diligence and Investment Committee ("IC") assessment of results as part of the investment decision-making process.

Arcus' asset management activities focus on systematically managing and reducing risk factors and pursuing value-add opportunities, including ESG factors, to improve investment performance and returns during the Arcus investment period. Benefits from best practice ESG management may also materialise at the point of exit through a premium to the valuation metrics, either on account of improved business prospects or a reduction in perceived investment risk.

Arcus has a publicly available company-wide ESG policy<sup>5</sup>, last updated in December 2023, which is influenced by its investment, beliefs and the organisation's culture. Arcus also requires all portfolio companies to establish and operate a clear ESG policy. Arcus acts as delegate investment manager to European structures which are subject to the EU's Sustainable Finance Disclosure Regulation ("SFDR"). The Arcus ESG policy contains information on how Arcus integrates sustainability in its investment decision-making process in accordance with SFDR, including consideration of principal adverse impacts of investment decisions.

Arcus actively seeks external scrutiny, validation and peer benchmarking of ESG performance for itself and its portfolio companies, through membership and participation in the GRESB infrastructure assessment and benchmarking process. Arcus is a signatory to the Principles for Responsible Investment ("PRI")<sup>6</sup>, the Task Force on Climate-related Disclosures ("TCFD") and United Nations Global Compact ("UNGC")<sup>7</sup>. In 2022 Arcus also became a signatory to the initiative Climat International ("iCI"). Signatories to the iCI commit to sharing knowledge, tools, experience and best practice methods on the reduction of carbon emissions and recognise the importance of climate change resilience and adaptation.

Arcus is supportive of the 2030 Agenda for Sustainable Development adopted by the United Nations Member States in 2015. Among the Sustainable Development Goals ("SDGs"), Arcus has a particular interest in supporting 13 of the 17 SDGs set out below. Arcus is most likely to have the greatest impact on the SDGs identified as they are well aligned with its investment strategy and the long-term trends that are affecting European markets, such as decarbonisation of the economy to combat climate change, demographic shifts leading to rapid urbanisation and increasing telecommunication data usage.



### 1.4 Actions to enable implementation of investment strategy and beliefs

Each year, within its wider corporate objectives, Arcus establishes specific ESG objectives incorporating stewardship activities and reviews and measures performance against these objectives. Individual Arcus Member and Employee annual objectives include ESG objectives relevant to their role, with financial and non-financial consequences for non-performance. Every Arcus Fund and Managed Account vehicle (and each of their investee companies) participates in the annual GRESB infrastructure assessment and benchmarking process, which provides a detailed assessment of those entities' ESG performance.

In addition to annual objectives and review, Arcus has in 2023 and will continue in 2024 and beyond seek to:

- Continually evolve and improve stewardship and ESG practices at Arcus and investee companies;
- Apply early exclusion screening to investment origination opportunities not matching Arcus sustainability criteria and thoroughly perform ESG due diligence in advance of investment approval decision making;
- Actively manage Arcus and investee companies' ESG policies and performance using the annual PRI and GRESB assessment processes to track ESG performance at Arcus and investee companies;
- Contribute to driving improvements in infrastructure ESG management through participation and contribution in industry cooperative activities (for example our participation in the GRESB Infrastructure Standards Committee);
- Provide transparent disclosures (including ESG) to our investors quarterly and all stakeholders annually<sup>8</sup>; and
- Embrace, adopt and accelerate the implementation of new sustainability and ESG considerations (for example where applicable, preparation for CSRD reporting requirements from 2026).

<sup>5</sup> Arcus-ESG-Policy-December-2023.pdf (wp-arcus-2020s3.eu-west-2.amazonaws.com)  
<sup>6</sup> Arcus has been signatory to the PRI since March 2017  
<sup>7</sup> Arcus has been signatory to the UNGC since February 2020

<sup>8</sup> Details of Arcus reporting to investors and other stakeholders is outlined in Principle 6

## Case study

### 2023 Stewardship activities

#### In 2023 Arcus has achieved the following:

- Set, pursued and reviewed the eight Arcus corporate stewardship and ESG objectives;
- Set, pursued and reviewed stewardship and ESG objectives for each investee company and the objectives of the Asset Managers involved in managing those investee companies;
- Excluded c. 8% of opportunities entering its investment origination pipeline on adverse ESG grounds;
- Achieved market-leading ESG performance with improved GRESB ESG benchmark scores in 2023 across each of its Funds and portfolio companies as set out in Principle 7;
- Actively participated in and contributed to the GRESB Infrastructure Standards Committee during 2023;
- Published the second Arcus public Sustainability Report in June 2023 and provided quarterly ESG reporting to its investors;
- Worked with external consultant ERM to assess climate scenarios in line with the IPCC's AR6 data for TCFD reporting and to implement consistent GHG emissions reporting across newly acquired portfolio companies;
- Arcus committed to a net zero target of 2050 in line with a 1.5 degree temperature increase limit scenario and became a signatory of recognised industry net zero initiative, iCI. During the reporting period Arcus approached sustainability consultant Anthesis to assist its fund and investee companies set science-based targets and prepare a decarbonisation roadmap. Anthesis has worked in conjunction with the Institutional Investors Group on Climate Change ("IIGCC") on the development of the Net Zero Investment Framework ("NZIF") and with the Science Based Targets initiative ("SBTi") on the development of the net zero guidance for the private equity sector.
- Worked with all the portfolio companies to ensure consistent SFDR data collection of the 14 mandatory PAI and an additional 16 voluntary PAI that Arcus feels are generally material for the infrastructure sector, reporting in accordance with article 4 of SFDR;
- In association with the Sutton Trust charity, Arcus delivered a social mobility programme in May 2023 to seven senior school students from underprivileged backgrounds;
- In association with the Sutton Trust charity, Arcus delivered a social mobility internship programme in August 2023 to two university students from underprivileged backgrounds;
- Arcus submitted the first updated response on the revised Communication on Progress ("COP") process as a signatory of the ten principles of the UNGC in December 2023; and
- Arcus was effective in serving the best interests of its clients and beneficiaries by continuing to demonstrate strong investment performance, with the value of all portfolio companies increasing, whilst also successfully completing new investment acquisitions for AEIF3 and further follow-on acquisitions for AEIF2 portfolio companies.

# Principle 2



# Principle 2

Signatories' governance, resources and incentives support stewardship.

## Arcus Response

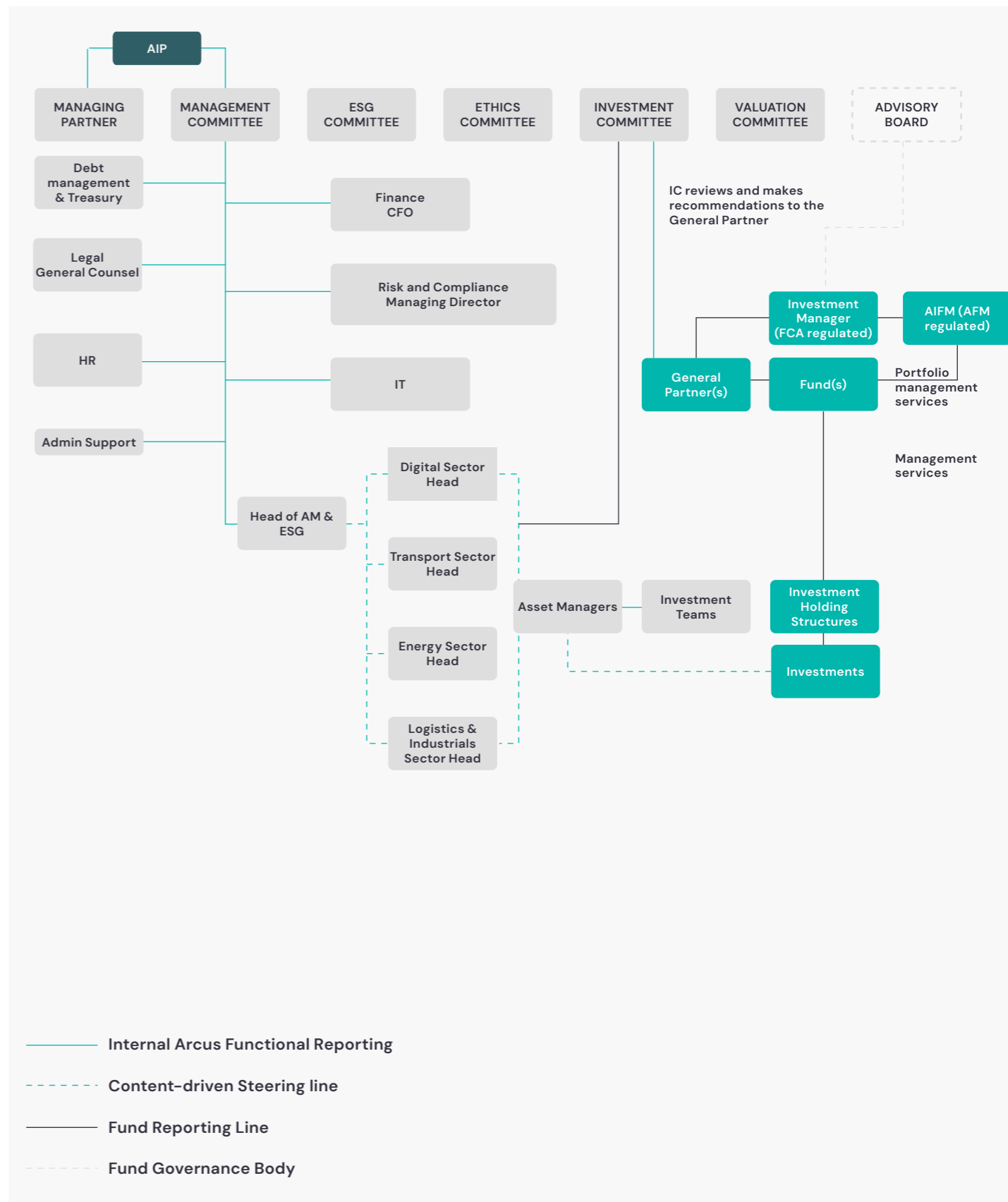
### 2.1 Arcus governance overview

AIP, the ultimate parent entity in the Arcus group, is owned by its 13 Partners (12 individuals and one corporate member) (as at 31 December 2023), with no individual Partner owning more than 25% of the business.

Most of the Partners have worked together for over a decade, bringing a powerful blend of sector specialist perspectives across the European infrastructure market, over 200 years of collective infrastructure investing experience and well over 15 years on average individually. The Partners have worked across several economic cycles, from the early 1990s onwards. As the world economy moves from a low interest rate environment to an inflationary one, this experience is a differentiator and strong competitive advantage.

The wider Arcus team includes 34 investment professionals with diverse backgrounds, split across four sector teams. The investment team is supported by 34 operations professionals who bring in-house specialist expertise in finance, treasury, tax structuring, investor relations, communications, legal, compliance, risk, ESG, modelling and valuation. As an independent manager, Arcus operates a business model which provides strong alignment with its Fund investors, and all senior team members are expected to invest alongside investors in Arcus' Funds and Managed Accounts.

The following diagram provides a simplified depiction of the Arcus governance structure which has responsibility and oversight for effective stewardship. The roles are described in the paragraphs that follow:

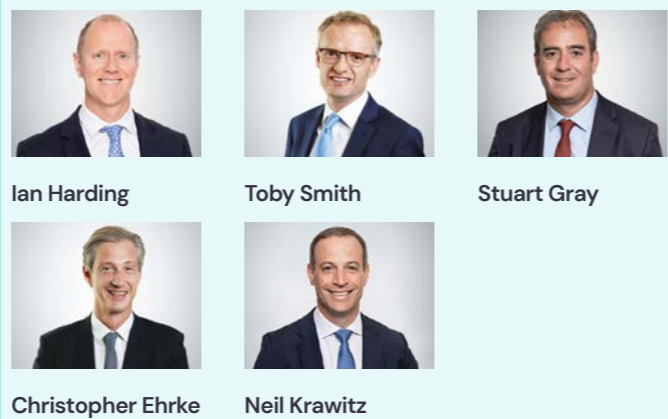


# Principle 2 (continued)

The Members of AIP elect a Managing Partner and a Management Committee. The Management Committee (or Manco) is responsible for all day-to-day matters relating to the business of Arcus, including the appointment of members to the Investment Committee, ESG Committee and Valuation Committee, and Manco nominates Ethics committee members to be approved by the Members of AIP. Manco delegates certain activities to these committees, as set out in a Corporate Governance Manual. The membership of those committees and their respective performance is regularly reviewed by Manco.

## Management Committee (“Manco”)

Manco comprises five Partners, including the Managing Partner, with the balance elected on staggered two-year terms. The Managing Partner is also elected by the Partner group and serves a three-year term. The current members of Manco are Ian Harding (Managing Partner), Toby Smith, Stuart Gray, Neil Krawitz and Christopher Ehrke. The members of Manco have collective work experience of c. 136 years (average 27 years).



Manco takes decisions on all Arcus-related matters but does not directly oversee the investments in Funds and the Managed Accounts, which is the responsibility of the Investment Committee. Manco meets on a fortnightly basis (or more frequently as required). The decisions are taken by a majority vote, with no member having a veto right. Manco represents the highest body within Arcus responsible for stewardship.

Manco appoints an Asset Manager as the person responsible for the stewardship of each individual investment held by a Fund or a Managed Account. That Asset Manager is responsible for the specific investment and its governance and performance, and reports to the Investment Committee AEIMNL board, and GP board. Asset Managers are also responsible for the interaction with portfolio company management and other shareholders. The Asset Managers of the Arcus investments have collective work experience of c. 251 years (average 19 years).

Manco appoints individuals to Committees and roles, taking into account experience of individual members, the diversity of their background and skills and provides the training and internal and external resources required for them to undertake their respective roles<sup>11</sup>. The terms of reference for Manco are outlined in the Arcus Corporate Governance Manual, which is available to all Arcus Members and Employees.

Manco also appoints five other key stewardship roles: the Risk and Compliance Director, Chief Financial Officer, General Counsel, Head of ESG and Asset Management and Head of HR, who all report to Manco:

Governance area	Leader	Photo	Responsibilities and support
Risk and Compliance	<b>Martine van Oppenraaij</b> Managing Director		Martine van Oppenraaij is a Risk and Compliance Managing Director, having joined the Firm in 2021. Based in Amsterdam, Martine is responsible for Risk and Compliance for London and the European offices. Martine has extensive experience in enterprise and operational risk management, financial crime risk management, investigations, compliance, and audit in different roles at KPMG and Aegon. Martine is a member of the Institute of Chartered Accountants in the Netherlands and holds a Post-master's degree in Accountancy from the University of Amsterdam, a Master of Science degree in Business Administration from the RSM Erasmus University and a Bachelor of Business Administration degree in Hotel Management from the Hotel Management School Maastricht.
Legal	<b>Toby Smith</b> General Counsel		Toby was part of the team that founded Arcus in 2009. As General Counsel, Toby has oversight of all legal matters within Arcus. Toby is also a member of the Management Committee. Before joining Arcus, Toby was Head of Legal for Babcock & Brown's European Infrastructure Team in London. Prior to that, he was a Senior Counsel at Amey plc, having previously been an associate Solicitor at Herbert Smith and Wragge & Co, where he qualified as a solicitor. He holds a BA Hons in History & Politics from Keele University, legal qualifications from the College of Law and an MSc (with Distinction) in International Strategy and Diplomacy from the London School of Economics and Political Science. Toby was admitted as a Solicitor in England and Wales in 1999.
Finance	<b>Stuart Gray</b> Chief Financial Officer		Stuart was part of the team that founded Arcus in 2009. Prior to joining Arcus, Stuart was Tax Director with Babcock & Brown in London. Before Babcock & Brown, Stuart was Global Head of Tax at Taylor, Nelson Sofres based in London. Stuart started his career with Andersen and Sanmina SCl in Glasgow. Stuart holds a BA from the University of Glasgow. Stuart is a member of the Institute of Chartered Tax Advisors and the Institute of Chartered Accountants Scotland.
Asset Management & ESG	<b>Neil Krawitz</b> Head of Asset Management & ESG		Neil was part of the team that founded Arcus in 2009. Neil was appointed as Arcus' Head of Asset Management in February 2016 and leads the coordination and best practice sharing activities with the Arcus asset management teams. In his role as the Head of ESG, Neil drives improvements in Arcus and investee company ESG management. Neil is a member of the Arcus Management Committee. Neil holds a BCom from University of New South Wales (Australia). In addition, Neil is a member of The Chartered Accountants Australia & New Zealand.
Human Resources	<b>Sarah Curme</b> Head of HR		Sarah joined Arcus as Head of HR in 2023. Based in London, Sarah is responsible for the HR function across all Arcus locations, with over 15 years of global experience across all HR functions.

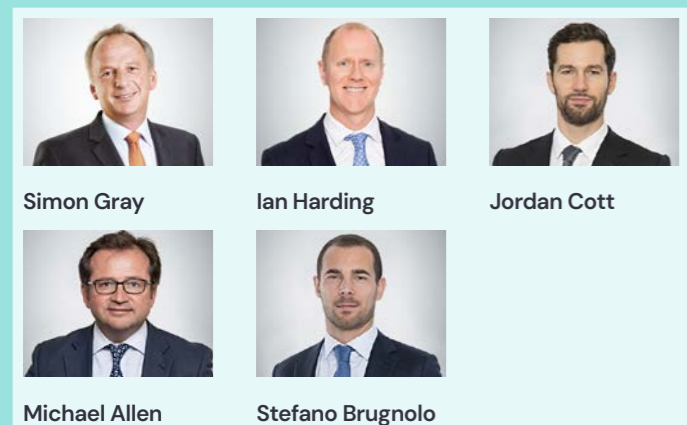
<sup>11</sup> Further information in relation to Arcus improving diversity is contained in the response to Principle 1

# Principle 2 (continued)

## Investment Committee

The Investment Committee is responsible for the investment process, including inter alia investment approval/recommendation, asset management activities and divestments. The Investment Committee comprises five members: Simon Gray, Ian Harding, Jordan Cott, Michael Allen and Stefano Brugnolo (with a rotating chair each quarter). The Investment Committee has collective experience of c. 130 years (average 26 years).

The Investment Committee meets on a weekly basis (or more frequently as required). Decisions are taken by a majority vote, with no member having a veto right. The terms of reference for the Investment Committee are outlined in the Arcus Corporate Governance Manual, which is available to all Arcus Members and Employees. The Investment Committee prepares recommendations on investments and divestments for AEIF2, AEIF3 and AET to AEIMNL and the relevant GP Board.



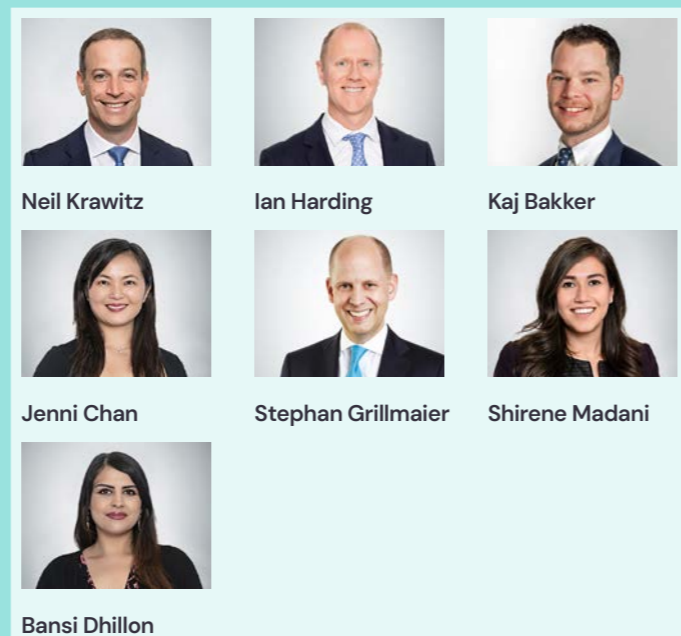
## ESG Committee

The ESG Committee is responsible for the oversight of, and the development and implementation of, policies relating to ESG matters. The ESG Committee's terms of reference can be found publicly disclosed within the Arcus ESG policy on our corporate website. The ESG Committee meets on a quarterly basis (or as required). Decisions are taken by a majority vote, with no member having a veto right.

The ESG Committee comprises Neil Krawitz (Head of Asset Management and ESG, and Chair of the ESG Committee), Ian Harding (Managing Partner), Kaj Bakker (Senior ESG Director), Jenni Chan (Partner), Stephan Grillmaier (Head of Investor Relations), Shirene Madani (Investment Director) and Bansi Dhillon (ESG Executive). The ESG Committee has collective experience of c. 136 years (average 23 years).

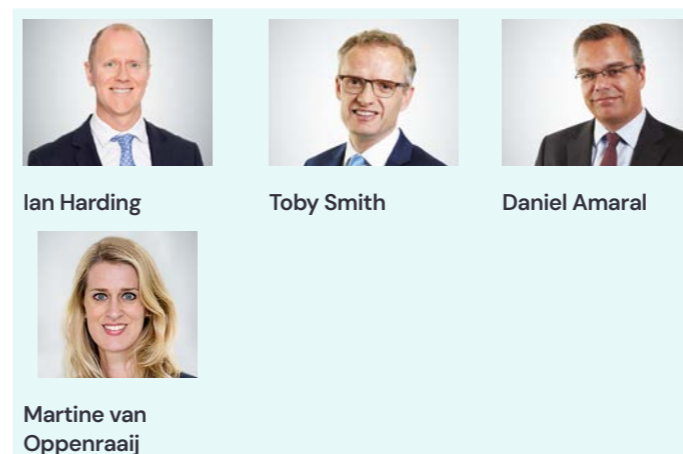
As set out in Arcus' ESG policy, the ESG Committee is responsible for assisting with: policy and procedure matters; external compliance and reporting; managing ESG continuous improvement programmes at Arcus and investee companies; managing ESG training; reviewing ESG reporting to investors; coordinating Arcus' social and environmental charitable activities; measuring and improving ESG KPIs; and considering and managing ad-hoc ESG matters on an incident-driven basis. The ESG Committee also assists the Investment Committee in its consideration of sustainability risks and opportunities in investment decision making. The ESG Committee members have specific ESG objectives included within their annual personal objectives.

The ESG Committee is supported on a day-to-day basis by a dedicated ESG team. More information regarding Arcus' ESG team can be found in section 7.1 ESG Overview.



## Ethics Committee

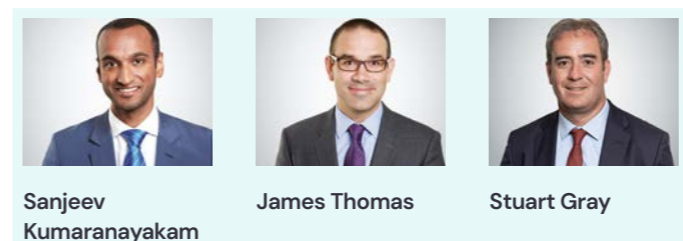
The Ethics Committee is responsible for the oversight of conduct of all Arcus Partners and staff, and the protection of the reputation and integrity of the business. The Ethics Committee comprises four members: Ian Harding, Toby Smith, Daniel Amaral and Martine van Oppenraaij. Members are nominated by Manco and approved by the Partners in AIP. The Ethics Committee have collective experience of c. 107 years (average 27 years).



Further detail on our governance structure can be found in our Annual Sustainability Report available on the Arcus website<sup>12</sup>.

## Valuation Committee

The Valuation Committee is responsible for implementing the valuation framework, overseeing updates to asset models used for valuations, agreeing the valuations with the independent auditor, coordinating the external valuation process and recommending valuations to the AIFM Board and GP Board. The Valuation Committee comprises three Arcus professionals (independent of the asset management process): Sanjeev Kumaranayakam (Head of Valuations & Investor Reporting), James Thomas (Financial Controller) and Stuart Gray (CFO). The Valuation Committee has collective experience of c. 69 years (average 23 years).



## 2.2 Arcus regulated activities

For its regulated activities in relation to managing AIFs, a wholly owned subsidiary of AIP, AEIMNL is licensed by the Netherlands financial services regulator (AFM and DNB) to operate as an AIFM in the Netherlands. This subsidiary was established and licensed following the end of the Brexit transition period, for Arcus to manage EU-domiciled AIFs. However portfolio management remains with AEIM under a delegation agreement. AEIM is authorised and regulated by the FCA.

## 2.3 External oversight and governance

### Arcus Advisory Council

In May 2021, Arcus established the Arcus Advisory Council. This body has been established to further strengthen Arcus' investment and asset management capabilities by providing strategic insight and guidance to the Arcus team as it manages portfolio companies during the investment lifecycle. All members of the Arcus Advisory Council are highly experienced senior professionals with diverse backgrounds, with each contributing unique knowledge and experience relevant to Arcus' focused investment strategy. Current members of the Arcus Advisory Council are Sir Brian Ivory (Chairman), Rosa Garcia, Lord Nicholas Macpherson, Miriam Maes, Laurence Mulliez, Robert Parker and Thomas Thune Andersen, in addition to Ian Harding and Simon Gray (both acting in an Executive Member capacity).

### Limited Partner Advisory Board

AEIF2 and AEIF3 each have Advisory Boards, which are committees of investor representatives of the respective fund whose principal role from a governance perspective is to consider potential conflicts of interest affecting Arcus and the relevant fund.

Please see more information regarding Arcus' approach to Conflicts of Interest in response to Principle 3.

## 2.4 Performance management and remuneration

Arcus provides its staff members with a range of financial as well as non-financial incentives. Arcus believes that, through its strong culture and incentives offered, we both equip and direct our employees to always act in the best interests of our investors.

Employees receive an annual salary and, subject to their own and the Firm's performance, a discretionary annual bonus. Following an annual appraisal process, bonuses are determined by the Management Committee based on the overall performance of Arcus as well as the individual staff member's own performance and achievement of personal objectives, which for members of the investment team includes ESG-related objectives.

Arcus provides its staff members with a range of non-financial incentives, including a positive work culture, additional ancillary employment benefits (including healthcare and access to various support institutions) and actively supports and encourages further education and career development.

12 4399\_Arcus-ESG-Report-2023\_v6\_AW.pdf (wp-arcus-2020.s3.eu-west-2.amazonaws.com)

# Principle 2

## (continued)

### 2.5 Human capital development and training

Arcus actively promotes Human Capital Development and a positive working environment for its Members, Employees and Contractors. In its latest ESG policy update, Arcus adopted Human Capital Development as a material ESG factor, recognising the importance of investing in people. Arcus advocates that all employees engage in professional, technical and personal development training each year.

Following the annual employee engagement survey conducted in December 2022, Arcus formed a social committee in Q1 2023 to enable team members to shape the Arcus team social calendar. Arcus team members continued to engage in technical and personal development training, funded by Arcus, at a cost of c. €32,000 during the year. The entire Arcus team completed online training relating to anti-money laundering, code of conduct, Senior Managers and Certification Regime conduct rules, information security and cyber risk awareness and GDPR training. Arcus encourages employees to participate in seminars, conferences and networking events to expand their knowledge and professional network.

Case Study	Hiring of the head of HR
Background	As Arcus has grown it's AUM and the number of investee companies in its portfolio, the size of the Arcus team has consistently grown to ensure sufficient resources to facilitate the success of the business. Before 2023 the HR function within Arcus was a partly dedicated function that was fulfilled by Stuart Gray, an Arcus Partner and its CFO.
Objectives	Arcus has a culture of continuous improvement with the aim of actively seeking ways to professionalise its operations. As Arcus expanded its team, it also saw a dedicated and experienced HR function resource as desirable for its expanded operations. Furthermore, Arcus recognises that HR management plays an important role in the stewardship of Arcus staff members. Through learning and development and the corporate values, a dedicated resource has a clear ability to positively impact stewardship within the organisation.
Actions taken	During the reporting period Arcus recruited a senior HR professional in the role of Head of HR. With this hire, Arcus expanded its resources by allocating a dedicated internal HR function. Arcus intentionally looked for a senior HR professional that could further professionalise its internal HR management.
Outcome	Sarah Curme joined Arcus as Head of HR in 2023. During the reporting period Arcus has already taken several steps to further improve its HR management. Arcus refreshed its values, expanded and intensified its internal learning and development programme and improved its HR management tools. Arcus also recognises that HR management also makes a significant contribution to stewardship, through the learning and development programme and by ensuring the Arcus values are embedded in its culture.

### 2.6 Service providers in governance

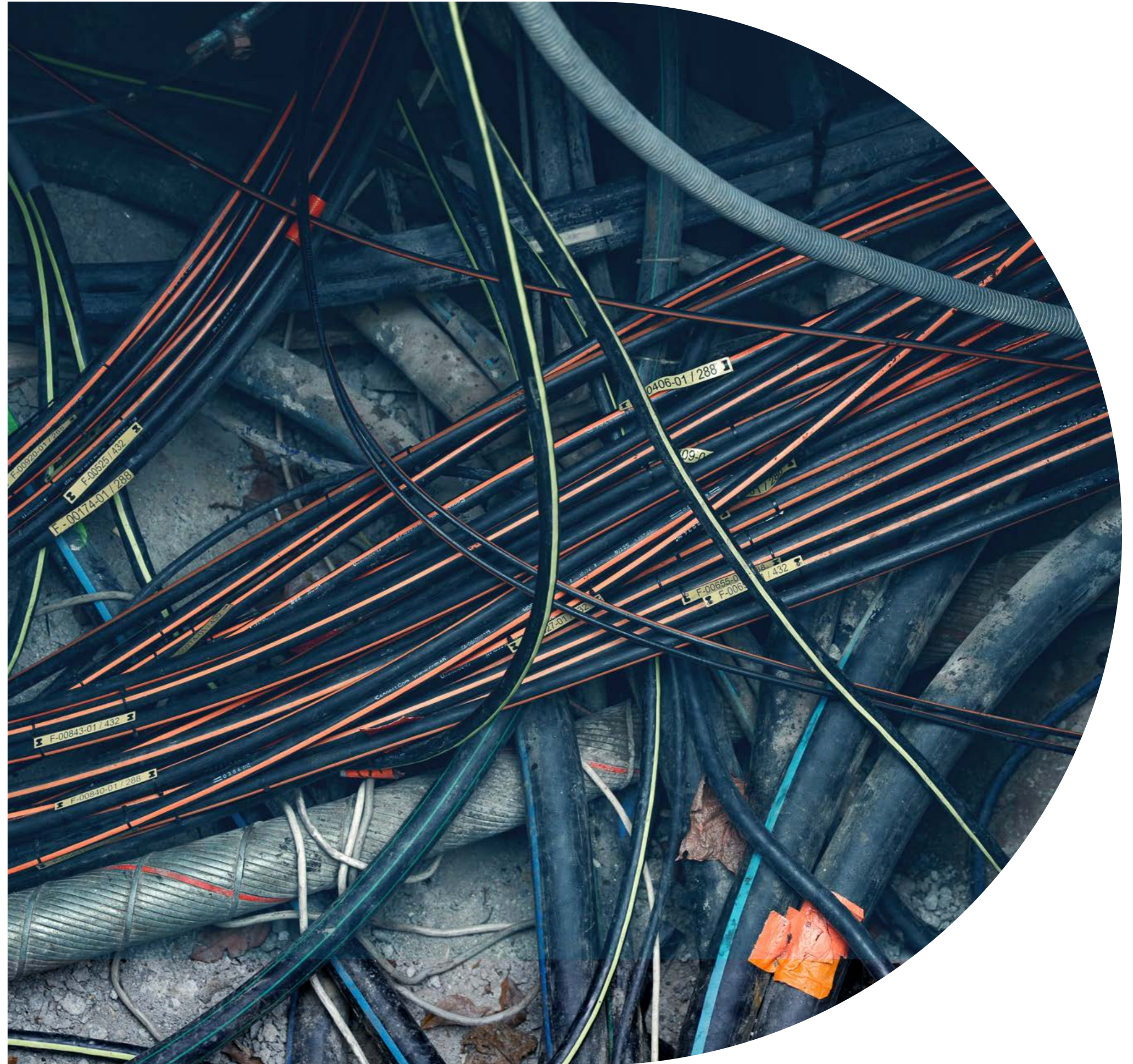
Service providers are not traditionally used by Arcus in the context of governance and supporting stewardship functions. Arcus as AIFM of the funds is required to appoint a depositary for the funds, which has to be appointed and performs an important function; however we do not consider this to relate to the Governance of Arcus. More information on how we work with service providers in our investment activities can be found in our response to Principle 8.

### 2.7 Governance stewardship

Through the governance and management structures described above, Arcus effectively implements stewardship over its Funds and Managed Accounts. Arcus has been running its business effectively under the governance structures substantially as outlined above for c. 15 years, with limited Member and staff turnover, while at the same time continuing to attract new investors to its Funds and Managed Accounts. Given the nature of Arcus' investors being classified as sophisticated professional investors and the detailed nature of the due diligence those investors undertake, this provides evidence of support, trust and confidence that the Arcus governance structure supports stewardship.



# Principle 3



# Principle 3

Signatories manage conflicts of interest to put the best interests of clients and beneficiaries first.

## Arcus Response

### 3.1 Arcus conflicts of interest overview

Arcus has a Conflicts of Interest Policy set out within its Compliance Manual that is appropriate to the nature, scale, and complexity of the business and is applicable to all Members and Employees. The policy sets out examples of where conflicts may arise or exist, various prevention measures and a framework to identify, evaluate and manage actual or potential conflicts of interest. The policy is subject to review, typically on an annual basis or otherwise as needed (last undertaken in January 2022) and is accessible to all staff on the Arcus Intranet.

Arcus has defined that a conflict of interest may arise if competing professional or personal obligations, or financial interests prevent (or may be perceived as preventing) a member or an employee from carrying out his or her duties in a fair, honest and transparent manner. A conflict of interest could occur between the interests of Arcus regulated entities; Funds; our investors; business partners; employees; Members/Partners, Board members; and Investments and Arcus Infrastructure Partners LLP as parent entity. Furthermore, Conflicts of Interest are a material Governance factor within our ESG policy, highlighting this key focus.

Arcus is wholly owned by its Members, the Partners, who have material personal investments in all Fund and Managed Account investments; therefore, our interests are strongly aligned to all investors. The Funds and Managed Accounts are operated in accordance with their respective governing agreements.

### 3.2 Arcus conflicts of interest policy

Arcus has a duty to act in its investors' best interests and is required to put the interests of its investors ahead of its own and to ensure that all investors are treated fairly. Members, Employees and Contractors must always act honestly, in good faith and in a manner which is in the best interests of investors.

Members, Employees and Contractors must not:

- Misuse their position within Arcus, or use information they receive in the course of their employment, to produce a personal benefit to themselves, their family or friends, or any other person or to cause detriment to Arcus;
- Participate in any activity or employment which may compete or conflict with the interests of investors of Arcus or Arcus itself; or
- Participate in acts and/or decisions on behalf of Arcus where dealing with an entity in which that Member, Employee and Contractor has a material personal interest, a role as officer or other duty or a personal relationship with a person who has a role with the counterparty to the transaction being considered that may give rise to a conflict.

Arcus is required to identify conflicts of interest that arise in the course of conducting business between: Arcus, its members and employees, AIFs or managed accounts and any investor(s).

Identification starts with a self-assessment and guidance is provided in the policy. Advice should be requested from the Compliance Function. In the event a material conflict cannot be avoided, or falls outside the existing framework, the Compliance Function will request an Ethics Committee meeting to consider the issue. Where a conflict of interest has been identified and cannot be avoided Arcus will put in place effective procedures to manage the conflict of interest to minimise the potential risk of damage to the interests of the investor. These conflicts of interest will be monitored. Furthermore, Arcus has prepared an inventory of the various conflicts of interests which it has identified based upon the services it provides to investors.

Arcus will take all reasonable steps to avoid conflicts of interest, and when they cannot be avoided, to manage, monitor and (where applicable) disclose conflicts of interest.

Please refer to Appendix I for the Arcus Conflicts of Interest Policy on page 102.

### 3.3 Conflicts in 2023

No material conflicts arose in 2023. The following case study is a recent example which provides an example of how Arcus addressed an actual or potential conflict.

#### Case study

#### Advisory board consideration of conflict of interest

In 2023 a potential conflict of interest was identified. The CFO, who is a member of the Valuation Committee, is also on the Board of two portfolio companies. Members of the Valuation Committee should be independent from the portfolio management and so it was seen as a potential conflict of interest that, for these two companies, Valuation Committee members were not sufficiently segregated. To mitigate this potential conflict of interest, it was agreed that the CFO would be excluded from the valuation process for these two portfolio companies.

Principle  
**4**



# Principle 4

Signatories identify and respond to market-wide and systemic risks to promote a well-functioning financial system.

## Arcus Response

### 4.1 Arcus risk overview

All Arcus employees have a responsibility for managing risk at the Firm, Fund and/or investment level. At Arcus, the Risk Management function has full escalation and whistleblowing capacity, while being hierarchically and functionally independent from portfolio management activities. The approach adopted is primarily a “three lines of defence” risk management model focused on checks and balances for management, compliance and risk management, and independent oversight. This is broadly:

- The operational teams are the first line of defence – controls are designed and embedded within processes to ensure compliant outcomes.
- Risk Management Function – second line of defence comprises of the risk management controls, design and implementation of policies and procedures, monitoring the business’s compliance with the risk management policies and procedures and providing training to staff.
- Independent oversight – third line of defence relies on oversight by the Management Committee, the Investment Committee, the Board, the board of the General Partner and/or in the case of valuations, the Valuation Committee, and external auditors.

Arcus believes that its robust corporate culture is the foundation for accomplishing its strategy towards risk. A strong corporate culture ensures that all employees understand and share the same values and vision, enabling Arcus to strike the right balance between being in control, identifying risks and making well balanced decisions. Arcus has an open, informal and non-hierarchical culture, which is valuable to communication within Arcus, both bottom-up, as well as top-down. This helps to ensure better decision making and appropriate behaviour in the organisation.

Arcus is a long-term investment manager in private controlling equity interests in European infrastructure businesses. Accordingly, Arcus’ investment thesis in selecting these assets is strongly influenced by considerations of long-term macro and thematic trends, as well as the risks and opportunities associated with these trends. The three trends that Arcus currently considers have the biggest impact on European infrastructure are listed below. These trends have been identified and are applied to Arcus’ investment thesis application in 2023.

### Energy transition

Infrastructure is essential to enable the transition to a low-carbon future. Arcus has assessed a wide range of investment opportunities in the energy sector which support this “net zero” transition, including: transformer and meter leasing businesses, industrial energy efficiency projects, private utility cluster opportunities, renewable heating generation and distribution networks, multi-tenant site operations, EV-charging networks, and renewable energy platforms.

### Digitisation

Technological innovation is fundamentally changing the way that society functions. Investment in digital infrastructure underpins many of the key developments in the energy, transportation, and logistics spaces. Arcus expects that the transmission, storage and processing of data will continue to create significant investment opportunities for the Fund.

### Decarbonisation and interconnected transportation

The way individuals move around fundamentally shapes urban and rural life, affects living and health standards, and ultimately has a profound effect on the pace of climate change. A more sustainable transport system is a pre-requisite for a decarbonised economy. These trends are influenced by macro systemic factors like climate change, energy security and cost, an ageing population and digitisation of economic activity.

In applying this investment thesis, Arcus uses the macro trends to identify, understand and address potential systemic market, industry, and investment risks at an early stage of considering an acquisition. The macro trends are used to continually reassess risk throughout the period of owning investments through use of detailed risk registers and regular reviews of these registers. Given infrastructure assets operate as a shared community resource, the stakeholder dependence on the asset is a critical area of consideration when assessing, and ensuring on an ongoing basis, the relevant asset’s resilience and functioning.

### 4.2 Risk management framework

Arcus intentionally chooses which types and levels of risk to take and what to avoid and mitigate. Arcus ensures that the Firm’s risk choices are aligned with its strategy and financial and operational risk-taking capabilities. The process consists of risk identification, assessment, measurement, and control, plus the monitoring, reporting and evaluation of risks.

Arcus has a proprietary Enterprise Risk Management (“ERM”) framework which it uses to assess and manage risk. This tool ensures that risk management activities are embedded in its business practices, systems, processes, and behaviours. The objective of Arcus’ ERM framework is to create and protect value for its investors, employees, investments, and other stakeholders. The framework seeks to support Arcus’ objectives while complying with all relevant laws and regulations.

The ERM framework is adapted to Arcus’ size, market context and highly regulated environment, as well as the Firm’s focus on creating value. The ERM framework focuses on strategy, risk appetite, risk governance, risk management process and risk culture. The risk appetite is determined on an annual basis by the Arcus Management Committee for Arcus, and by the Investment Committee for Funds and the Managed Accounts, as relevant. Compliance with the defined risk appetite is reviewed on a quarterly basis.

Through the ERM framework, Arcus can identify, measure, manage and monitor all key risks on an ongoing basis. To identify and control risks, Arcus uses a risk library, in accordance with prevailing market standards, consisting of financial risks (market, credit, liquidity and counterparty risks) and non-financial risks (strategic, ESG, operational and compliance risks). For each risk and event an initial assessment is made, absent controls or mitigating factors, of the potential impacts of that risk occurring, including direct financial, regulatory, reputational, and potential downstream impacts as well as an assessment of the probability of the risk occurring.

Initial assessments of new investments may sometimes score high due to the absence of controls. This assists in understanding the sources of risk and where effective controls or procedures are required to reduce the impact of that risk. Following completion of the initial assessment, a final assessment is conducted considering any controls and mitigating factors that are in place to determine the level of residual risk. Professional judgement and actual experience are used in determining the potential impact or probability.

The results of the risk assessment process are then documented in the risk register which is maintained by the Risk and Compliance Director, and which is updated as circumstances require and, at least, annually.

# Principle 4 (continued)

Case Study	Enterprise Risk Management Process–AEIF3
Background	At December 2023, AEIF3 owned four portfolio companies. Following the recent establishment of the Fund, during 2023, AEIF3 risk reporting and monitoring needed to be initiated.
Objectives	The objective was to identify and monitor the risks for each portfolio company from an individual investment materiality perspective as well as monitoring portfolio level risks and potential risk symmetry from a Fund portfolio perspective. This is consistent with the approach already undertaken for other Arcus funds.
Actions taken	Workshops were held with the Arcus AEIF3 asset management teams facilitated by the Risk function, in which first the relevant risks were identified, thereafter the risks were assessed on the basis of likelihood and impact. The risks were identified on a gross level (without any controls) and thereafter on a net level (taking existing controls into account).
Outcome	As a result, the top 5 key risks were identified for each AEIF3 portfolio company and these will now be re-assessed each quarter alongside the Arcus portfolio quarterly review.

### 4.3 Risk considerations during investment process

Risk analysis of prospective investments includes identifying and understanding risks, including regulatory, country, tax, key people, political and market risk, and risks relating to the financing structure, valuation, or projected growth.

The Risk and Compliance Director is independent from Arcus’ investment activity, and regularly challenges the relevant deal team to ensure that risks are considered and appropriately measured or mitigated. A potential investment’s key risks and their corresponding mitigants are included right from the outset, in the heads-up paper, which is reviewed by the IC, AEIMNL board and GP board.

Arcus places particular weight on scenario analysis to assess and quantify the impact of risks. Targeted returns are based largely on the result of scenario analysis, with particular emphasis on downside protection and internal risk assessment, where appropriate incorporating external adviser input.

Once an investment opportunity has passed the screening and due diligence phases, the results of the due diligence exercised are summarised in a Final Investment Approval Request (“Final IAR”) including relevant input from in-house experts in Legal, Tax, Debt and Treasury, Compliance and Risk, ESG and Asset Management. The final IAR is presented to the Investment Committee, and if approved, a recommendation is shared with NL the Board and GP Board. Board approval of the Manager (as applicable) and the Fund’s General Partner and of the relevant holding companies is required to enter into a binding commitment (such as a sale and purchase agreement) regarding a proposed investment.

The Final IAR includes a detailed risk assessment and ESG considerations, together with appropriate mitigants. It also includes a thorough analysis of financial modelling, including sensitivity analysis for both upside and downside cases, in addition to broader economic and market factors. The Final IAR is also the frozen ‘reference’ document put on file at the start of a given investment, and is used in future years to benchmark how the asset actually performed versus what was projected at the outset, providing a useful feedback loop and discipline as regards financial projections in particular.

#### Macroeconomic, regulatory & political risks

At the time of strategy development around a sector, country or theme, the Arcus team will incorporate adviser views, expert research and internal team analysis to evaluate the attractiveness of the underlying macro environment and its impact on to the asset under consideration. For example, the deal team will evaluate the political stability of the relevant country and how changes to that may impact policy towards relevant infrastructure sectors. More specifically, the deal team also examines the long-term policy outlook and political sentiment around certain industries (e.g., energy production matrix or transport modal shifts). Macroeconomic and regulatory stability are a key focus for all investment cases, and Arcus’ assessment of the outlook for a given country impacts its preference for different business models in that environment. For instance, Arcus will take an early-stage view on an asset’s cash flow correlation to GDP, and if there was significant uncertainty in the outlook for that economy, Arcus would take that into consideration when deciding whether to proceed. In all cases, Arcus tests, analyses, and incorporates the most recent information and views on these issues to develop potential scenarios and inform its assessment of the attractiveness of a given opportunity.

#### Legal, commercial & technical risks

These risks are identified through discussions with senior personnel (asset managers, origination, finance, treasury, tax & legal) taking into account what, how or when a risk or event might happen and the potential consequences if it does. These views are then brought to the Investment Committee for debate and review, and if approved, a recommendation is put forward to the AEIMNL Board and GP Board. Where needed, Arcus employs senior advisers, experts and industry networks to find external expertise, for example, when a technical assessment needs to be performed for a potential investment.

#### Financial markets (interest & currency) risk

Interest and currency risk management form an important part of the investment and asset management process. Hedging strategies, which are not performed at a fund level, are assessed by the Arcus Treasury team and external advisers, and reviewed by the IC, AEIMNL Board and GP Board. Hedging strategies are

tailored to each investment and positions are monitored actively and reported on regularly. Arcus typically seeks to comprehensively mitigate interest rate risk by using interest rate swaps or caps linked to the underlying cash flows of the investment, with a high proportion being fixed for the tenor of the debt. Deal contingent and vanilla FX forward exchange contracts are also used to hedge the foreign currency purchase price between signing and closing of investments, or when selling an investment between contracting for an asset disposal and receipt of sale proceeds. Any currency hedging will hedge risks back to the base currency of the relevant Fund or Managed Account, this typically being Euros.

#### ESG risks

For each investment opportunity, Arcus seeks to address ESG factors (both risks and opportunities) in detail and to review potential environmental and health and safety issues, as well as social and corporate governance concerns.

Environmental factors	Social factors	Governance factors
Climate change adaption	Human capital development	Business integrity
Climate change mitigation and net zero \$	Diversity, Equity & Inclusion (DEI)	Risk management
Biodiversity	Health and safety	Bribery and corruption
Air, land and water pollution	Human rights	Whistleblowing
Energy consumption	Stakeholder engagement	Corporate governance
Greenhouse gas emissions	Community engagement	Information security
Responsible use of resources	Objectives and remuneration	Conflicts of interest
	Responsible tax management	

Arcus has put in place appropriate governance and reporting structures with respect to ESG factors, with the goal of improving ESG performance and minimising adverse impacts in these areas. The ESG factors that are seen to be material to Arcus and the infrastructure industry in general are set out in the overview above.

The ESG risk assessment during the investment process also includes a Principal Adverse Impacts (“PAIs”) checklist as part of the final investment paper in accordance with Article 4 of the Regulation (EU) 2019/2088 of the European Parliament on sustainability-related disclosures in the financial services sector (the “SFDR”). The PAI checklist is included as a mandatory element in the investment process to record evidence that Arcus considers the adverse impacts of its investment decisions.

More details regarding how Arcus approaches these material ESG factors across our portfolio can be found in our ESG policy on our corporate website.

### 4.4 Risk considerations post investment

Once an asset has been acquired, the Asset Manager for each investment is required to complete an enterprise risk management maturity assessment on an annual basis. This includes assessing the maturity of the governance, risk management, policies, compliance, finance, IT, tax and ESG within the investment. This is then reviewed and discussed with the Risk Management Function and after completion reported to the IC, AEIMNL Board and GP Board. The asset team can use this assessment to make further enhancement to the maturity of the above-mentioned to the extent deemed necessary. All action items will be further monitored during the quarterly risk reporting cycle.

In addition, the Asset Manager for each investment is required to complete a quarterly update on key risks, material changes or new/emerging risks in the risk and control self-assessment. This assessment is conducted quarterly by the asset team and facilitated by the Risk Management Function.

# Principle 4 (continued)

At each individual investee company level, there is a risk register which is compiled of relevant strategic, financial, operational, compliance, market, financing and ESG-related risks specific to each business along with quantification of these risks. This document is drafted by the investee companies with support from the Arcus asset management teams, approved by the Board of the relevant investee company and reviewed at least annually.

The Risk and Compliance Director also completes a review of the risk registers for Arcus, the Funds and Managed Accounts and produces relevant reports which are reviewed by the Management Committee, Investment Committee or the Boards of the Manager or GP as applicable.

As necessary, the above quarterly process is repeated on an event-driven basis.

Events which may require the process to be repeated include:

- Significant changes in the capital required by the business;
- Significant changes in the business activities/business plan/risk profile;
- Significant changes in external factors which may change the relevance of, or the assumptions in, the scenarios; or
- The occurrence of a material event or crystallisation of a key risk.

Case Study	Further strengthen the risk and compliance function
<b>Background</b>	Arcus already had strong leadership in risk and compliance through the role of Risk and Compliance Managing Director. However, the risk and compliance function had limited capacity in its resources.
<b>Objectives</b>	Arcus identified that it was desirable (for capacity and resilience reasons) to strengthen the risk function further by expanding the team. The new role of 'Risk Manager' was created in 2023 and a recruitment process followed.
<b>Actions taken</b>	Arcus hired a Risk Manager in H2 2023, further strengthening the Risk Management function. He is part of the second line of defense and reports to the Risk and Compliance Managing Director.
<b>Outcome</b>	By means of hiring the Risk Manager, the capacity and resilience of the function is better matched to the expected growth of the Arcus business and strengthen the internal control environment.

## 4.5 Arcus response to market-wide and systemic risks

The COVID-19 pandemic brought into sharper focus the risk of other future low probability/high impact events, including events that Arcus as an asset manager has limited control or influence over. For the Funds and per portfolio company the market-wide and systemic risks are identified and assessed on likelihood and impact on a periodic basis. These risks are treated and monitored accordingly.

### Climate change risk

One of the systemic risks Arcus considers material to its investments and business is climate change risk. Arcus requires Funds and Managed Account assets to monitor and review climate change risks and opportunities annually. As mentioned in Principle 7, section 7.7 (Climate Change Considerations), asset teams are expected to review all physical and transitional climate change risks and opportunities regularly and present these during the asset review meeting in the first quarter of each year. The materiality of climate change risks to and opportunities for each of the investee companies is discussed at the asset review meeting and a subsequent Fund/portfolio-wide summary is presented to the Investment Committee for consideration.

Case Study	Crisis Management Exercise
	In December 2023 a crisis simulation exercise was organised at Arcus, in which the Arcus crisis management capabilities were reviewed including the response time of the designated business continuity team members to a test message. This was followed by a test message, requiring a reply response, to the entire Arcus team.
	It was considered useful to perform such a simulation exercise, to identify enhancements that could be made to, for example the business continuity plan, communication plan, governance and call out tree.

## Case study

### Crisis management exercise

Case Study	Responsible tax management
<b>Background</b>	<p>Arcus recognises the importance of a value-creation approach and making a positive impact from an environmental, social and governance perspective. Arcus considers paying the appropriate amount of tax as an important factor in considering our approach to social and legal responsibility.</p> <p>Arcus' own tax positions and those of our investee companies are audited annually by external statutory auditors and form part of the relevant annual financial statements. Arcus aims to maintain a cooperative and open working relationship with tax authorities and seeks to make fair, accurate, and timely disclosures in correspondence and tax returns, responding to any queries in a timely manner. Arcus supports our investee companies to achieve the same with relevant authorities.</p>
<b>Objectives</b>	<p>Arcus is committed to high standards of governance and complies with all its statutory tax disclosures and legal filing requirements relating to the jurisdictions in which it operates.</p> <p>Arcus takes a risk-based approach to managing tax risk across its portfolio. This approach is the equivalent to that of operational risks more generally and aligned with the commercial interests of both the business and investors.</p> <p>Arcus does not tolerate tax evasion, nor the facilitation of tax evasion by any persons acting on Arcus' behalf. Nor should any person acting on Arcus' behalf engage in unacceptable tax practices that could erode its stakeholder trust or investor value. Arcus monitors and works closely with investee companies to ensure the same high standards are met within these organisations.</p>
<b>Actions taken</b>	<p>During the reporting period Arcus adopted Responsible Tax Management as a material social factor in the publicly disclosed ESG policy, outlining our commitment on this topic publicly.</p> <p>Arcus has a dedicated in-house tax function, and an internally published tax policy. The in-house tax function is led by Arcus' Head of Tax and overseen by the CFO. Annual internal training sessions are held for all Arcus staff on key tax risks, EU tax developments and related topics.</p> <p>During the reporting period and as part of the quarterly risk review process, Arcus' asset management teams report to both Arcus' Head of Tax and the IC on the investee companies compliance with pre-determined tax risks.</p>
<b>Outcome</b>	<p>The training sessions and published tax policy have generated increased awareness among the Arcus team members regarding tax risk management and the key changes. Furthermore, through the public disclosure in the ESG policy Arcus has transparently communicated with external stakeholders on its policy and approach to responsible tax management.</p>

# Principle

## 4 (continued)

### 4.6 Arcus involvement in industry-wide initiatives

Arcus team members participate in a number of industry conferences, including infrastructure and ESG conferences, such as PEI's Global Summit and the BVCA ESG Conference. Arcus also attends and contributes to round table discussions and working groups such as Infin breakfasts, PRI in person & online conference, as well as being a member of several committees and industry groups, such as GRESB, the BVCA and GIA.

These events target sector-wide themes, emerging trends and risks and improvement opportunities offering participants a platform to learn, cooperate, share best practices and network. Arcus has been an active participant of GRESB since 2017; our latest scores and results are mentioned in our response to Principle 7, section 7.6 GRESB. From October 2018 to late 2021, Arcus sat on the GRESB European Infrastructure Benchmark Committee and, since early 2022, on the GRESB Infrastructure Standards Committee. For more information about our active contribution, please refer to the case study on "Participation in the GRESB Standards Committee" under Principle 10. From Arcus' perspective, participation in discussions on leading edge developments and thought leadership discussions provide valuable insight and sharing of peer experience for Arcus to adopt into its own management of market wide and systemic risks.

In addition to the above, Arcus seeks to build relationships with the regulators and Government bodies to facilitate transparency, dialogue and sharing of respective objectives, thereby contributing to the better functioning of the infrastructure industry's contribution to Europe's future economic growth, environmental protection, societal development and to the reduction of inequality.



# Principle 5



# Principle 5

Signatories review their policies, assure their processes and assess the effectiveness of their activities.

## Arcus Response

### 5.1 Arcus-wide policies

Arcus has implemented various policies to govern its business conduct, including in relation to risk, compliance, operations, HR, ESG, IT and business continuity. The Risk and Compliance Director is responsible for the risk, compliance and governance policies and manuals. Arcus has implemented a periodic review and update cycle. Depending on the policy within Arcus, the specific policy is reviewed on a periodic basis and subject to approval by the Management Committee (or by the Members where changes are sufficiently material). This internal governance review ensures the appropriate checks are included. They have also often been subject to scrutiny by sophisticated professional investors and their advisers during their diligence as part of recent investments in Arcus' funds.

All our policies and manuals are made available to Employees upon commencement of roles at Arcus; they are required to read, and attest to having read, all documents upon joining. The policies are also continually available on the Arcus Intranet homepage, and all Members and Employees are notified when an updated publication is released and are encouraged to regularly revisit and review these. As part of general compliance monitoring, all Members and Employees are required to sign an annual attestation that they have read and adhere to the Arcus policy framework.

The effectiveness of most of the policies is tested as part of the continuous compliance monitoring cycle or in internal controls within the processes. Furthermore, an annual audit of the financial statements is performed by the external auditor; they will also confirm if the internal control of Arcus is meeting the standard.

### 5.2 Continuous improvement of ESG policy

Arcus' ESG policy and objectives, including stewardship activities and engagement, are reviewed and updated annually by the ESG Committee, and approved by Manco. This includes reporting on stewardship to ensure continuous improvement in effective and transparent disclosure.

Arcus' ESG policy sets out the objectives and principles Arcus follows, such as the United Nations Principles for Responsible Investment ("PRI"), United Nations Global Compact ("UNGC"), UN SDGs and Task Force on Climate-related Financial Disclosures ("TCFD"). The policy outlines the Arcus ESG Committee's terms of reference, incorporating guidelines regarding responsible investing, and details Arcus' approach to ESG reporting to investors and consideration of ESG objectives in the remuneration of Arcus' Members and Employees. The policy was most recently updated in December 2023 to include an update on our materiality assessment of social factors in relation to responsible tax management and approach to stewardship in line with annual Stewardship Code reporting. In addition, further improvements were made to the adverse impact statement, ESG team resourcing and consideration of net zero and biodiversity factors.

### 5.3 Investee company policies

In addition to Arcus itself, all investee companies are required to implement their own policies, essential to their particular business operations, and the Arcus asset manager works with the company to assist in formulating any policies or updated policies where necessary. As part of the 100-day plan implementation, Arcus initially reviews all investee company's policies, the governance structure, ESG risks and opportunities relevant to the business and management's ESG experience and capacity. This is usually led by the Asset Manager for that investment along with the ESG team and input from the Arcus Asset Management forums and the Risk and Compliance Director.

For example, all investee companies are required to implement an ESG policy (some having an explicit overarching ESG policy, others addressing critical subsets of ESG, such as health and safety, environmental risk management, people management and governance through individual policies or operating manuals). Arcus seeks to be flexible in its approach to ensure that the approach is tailored to the individual business' requirements while at the same time covering Arcus requirements and objectives.

Arcus uses its experience to identify ways in which these may be improved and works with the executive management teams to implement the changes. This can include adopting one or more ESG (or subsidiary topic) policies, changing operational practices or making changes to board decision making, structure or delegated authorities.

GRESB is a key tool used by Arcus to assess the effectiveness of its activities and the activities at relevant investee companies, relating to ESG and stewardship. More information can be found in Principle 7 about how the GRESB benchmarking tool supports continuous improvement in policies and procedures at Arcus and each investee company.

### 5.4 Assuring our processes and reporting

All Fund and Managed Account annual financial statements are audited and our investors, and prospective investors, conduct due diligence on our investment management approach and stewardship activity on a regular basis. Currently Arcus does not obtain an annual assurance report on policies and internal controls (for example, AAF01/O6 or SAS70) given our focus on unlisted investments.

When reporting to our investors and the general public, we ensure separation of the preparation and review of reports. This Stewardship Code report was prepared by specialist functional personnel from the Arcus ESG, Legal, HR and Finance teams. The report has been reviewed by the Risk and Compliance Director and General Counsel, followed by Manco and the Investment Committee. The vast majority of the content included within this report is consistent with that we disclose to our investors privately, with sensitivity as to what is appropriate in the public domain versus our fiduciary duty to our investors. Further, to ensure this report is fair, balanced and understandable, when a draft was distributed for review, Manco and the Investment Committee were specifically requested as part of their review to consider whether this report was fair, balanced and understandable and if otherwise, provide suggested amendments (which have been incorporated into this final report) to ensure the Stewardship Code report upheld these characteristics.

As part of the feedback received from investors through the 2021 investor perception study, Arcus' ESG reporting is considered to meet that of a gold standard GP.

# Principle 6



# Principle 6

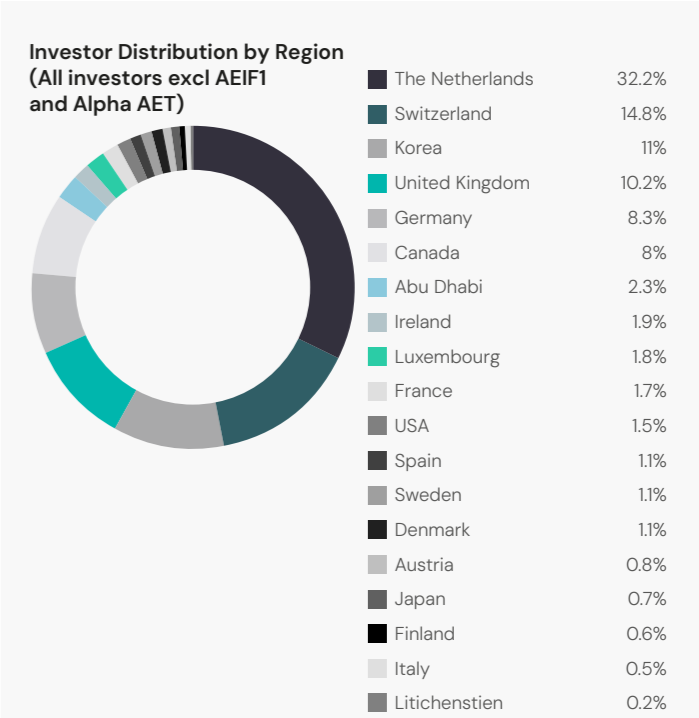
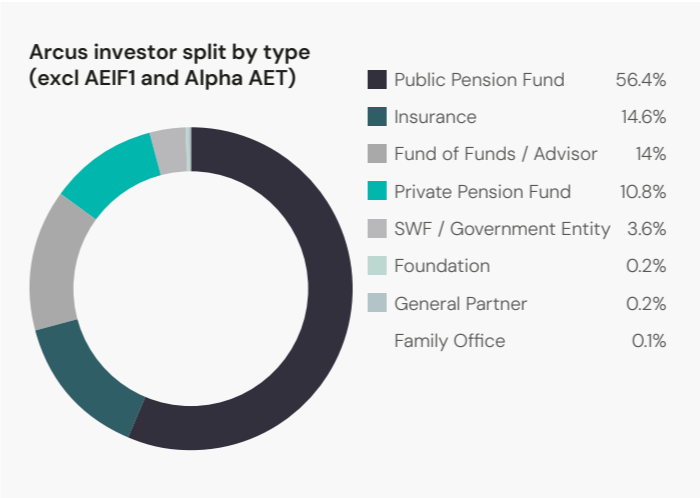
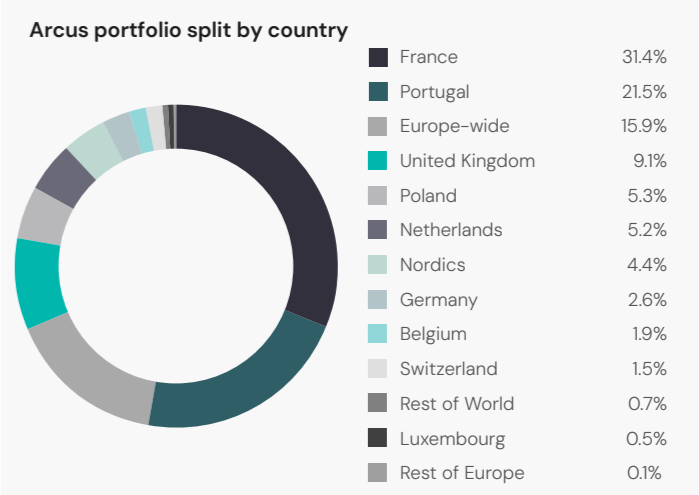
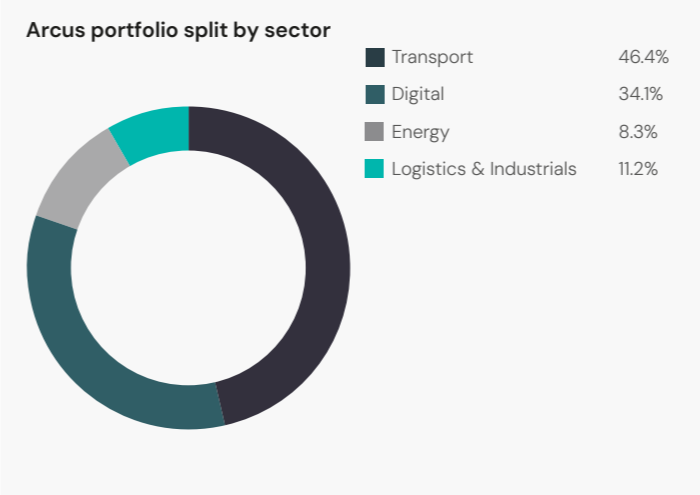
Signatories take account of client and beneficiary needs and communicate the activities and outcomes of their stewardship and investment to them.

## Arcus Response

### 6.1 Overview of Arcus' clients

At 31 December 2023, Arcus managed 16 investments across its portfolio with total value of assets under management of approximately €8.8bn. All investments are in unlisted infrastructure assets. Arcus only invests in infrastructure assets or businesses that are primarily located in the EU, the United Kingdom, Switzerland and Norway<sup>13</sup>, where it has considerable experience of prior infrastructure investments in most of the eligible countries.

Arcus' clients are institutional investors who have long-term investment time horizons, often beyond 10 years. Arcus provides its asset management services to investors who are predominantly European institutional investors (pension funds, insurance companies, and other asset owners)<sup>14</sup> seeking exposure to long-term illiquid investments in the European infrastructure asset class. These sophisticated institutional investors each undertake detailed due diligence on Arcus, and the product they are investing in, prior to committing. Such due diligence typically includes on-site diligence meetings with the Arcus team. Arcus aims to deliver attractive risk-adjusted returns and distribution yield to its investors over the long term through careful selection and active management of appropriate infrastructure assets. The following charts illustrate an approximate breakdown of the Arcus assets under management and investor base:



<sup>13</sup> Arcus may also consider investments in UK, EEA or EU businesses which are headquartered in or have assets that operate, or have clients in, non-European jurisdictions  
<sup>14</sup> Arcus does not offer products directly to retail investors; its client base exclusively exists of institutional investors

# Principle 6

## (continued)

### 6.2 Understanding investors' requirements

Arcus is transparent with Fund and Managed Account investors about its activities and maintains an active and recurring dialogue with investors. Arcus has a dedicated Investor Relations Team, led by its Head of Investor Relations, responsible for ongoing interactions with the existing and prospective investors as well as investor reporting. The Investor Relations team is in regular contact with the Investors, spending significant time understanding their requirements from time to time as their investment strategies evolve and regulatory changes affect them. As a result of this direct feedback, Arcus enhanced its formalised communication and reporting during 2023 as outlined in the case studies below.

When committing to an Arcus fund, investors undertake detailed legal due diligence of the fund documentation and some investors also have a side letter where their particular requirements (whether they be in relation to investment approach, specific additional reporting or investment appetite) are documented. As a result, investors' expectations and relationship with Arcus are clearly documented and understood at the outset of their commitment to the Arcus fund. Arcus considers and implements these requirements in its investment strategy and asset management approach and in the stewardship of those investments.

Case Study	Commitment to regular and transparent communication
Background	During 2023 Arcus was fundraising for its latest fund, AEIF3. At the same time, Arcus also managed existing investors in its second fund, AEIF2, and the managed account vehicles.
Objectives	Increase the frequency and quality of communication with investors and stakeholders.
Actions taken	The investor relations team size has expanded since the end of 2022 and through the reporting period. Two additional dedicated resources were recruited to the investor relations team, including a junior resource and a dedicated communications specialist, appointed to manage and improve the quality of communication with investors and stakeholders.
Outcome	As a result of team expansion, Arcus increased the frequency of formalised communication with quarterly calls with investors, giving them more frequent opportunities to ask questions and hear more detail from the Arcus team on developments in the investment portfolio. Additionally, responding to an increase in side letter requests for certain reporting (for example Solvency II quarterly TPT), the Investor Relations team made the decision to provide this report and others like it as standard to all Investors. This commitment to transparency was recognised by Arcus being named once again in 2023 as the Top Performer for ESG Transparency in the Private Equity and Venture Capital Index, which was independently compiled from publicly available disclosure, assessed and ranked by the sustainability consultancy, Orbis Advisory.

### 6.3 Reporting to investors

We report formally to all investors on a quarterly basis. The quarterly reports include information on the following:

- Fund or Managed Account investment activity and information on value of investments and assets under management, geographic and sector exposure, capital deployed, fees charged, distributions, and investor returns;
- Significant Fund or Managed Account related events, material risks and changes to management of Arcus or the respective investment vehicle;
- Details of Fund Advisory Board meetings during the quarter;
- Investment operational performance on an asset-by-asset basis including financial performance and KPIs;
- ESG developments and ESG-related KPIs at Arcus and investee companies and any material ESG events that occurred during the quarter; and
- Financial statements – Income statement, Balance sheet, and capital movements schedule.

The Arcus investee companies are valued annually by an independent valuer as part of the preparation of the year-end financial statements. The financial statements of the Funds and Managed Accounts, and Arcus itself, are all audited. As part of the Fund Annual Review investment performance and ESG reporting on the Fund and the underlying assets is provided.

Arcus makes Investment Committee members and each Asset Manager available regularly to the Fund Advisory Boards, which comprise some of the larger investors from each fund respectively, to deal with stewardship matters regarding the Fund or its assets.

Investors also receive an annual report and are invited to attend an AGM of the Fund as well as quarterly update calls on the performance of the Fund's assets. The Annual General Meeting ("AGM") of Limited Partners provides investors with a further opportunity to discuss areas of interest with Asset Managers and key decision makers. We also publish a publicly available Sustainability Report which includes ESG developments from the previous year<sup>15</sup>.

In 2023, Arcus hosted the Annual General Meeting ("AGM") for both AEIF2 and AEIF3 in person. The event was held in Amsterdam, with all Limited Partners invited to participate. Arcus Asset Managers for the respective Fund's investee companies and portfolio company CEOs presented market developments and provided updates on Arcus and the performance of each Funds' assets.

In addition, we discuss our activities with investors on an ad-hoc basis, should they have any questions or concerns that arise outside of the reporting process above.

Where an ad-hoc incident arises at Arcus or an investee company, such as an ESG-related incident, Partners or Employees concerned, or where such incident relates to an asset, the relevant Asset Manager, Member or employee notifies Manco and the Risk and Compliance Managing Director (where Arcus related) or the Investment Committee (where investment related) and the ESG Committee as soon as reasonably practicable, and where relevant the crisis management process will be activated in accordance with the Business Continuity Plan. Depending on the incident's severity, reporting to the regulator will be done by the Risk and Compliance Director and reporting to investors may be immediate or in the next quarterly report. All communication to investors about such incidents is reviewed and approved by the Investment Committee, with the assistance of the ESG Committee before being released to investors by the Investor Relations team. Follow up reporting relating to the incident, where relevant, is provided in subsequent quarterly reports for as long as necessary.

Arcus uses GRESB reporting as a key medium for reporting its ESG performance to investors. GRESB reviews the organisational approach to sustainability and ESG, topics incorporating many elements of stewardship activities. Further information on GRESB results for 2023 are contained in Principle 7, section 7.6 GRESB.

<sup>15</sup> 4399\_Arcus-ESG-Report-2023\_v6\_AW.pdf (wp-arcus-2020.s3.eu-west-2.amazonaws.com)

Principle  
7



# Principle 7

Signatories systematically integrate stewardship and investment, including material environmental, social and governance issues, and climate change, to fulfil their responsibilities.




## Arcus Response

### 7.1 ESG overview

As an asset manager, Arcus systematically integrates the evaluation of ESG risks and opportunities into our own organisation, investment origination, asset management and exit decisions. Our focus on managing ESG risks and pursuing ESG opportunities relevant to infrastructure stems from our aim to consistently act in the best interests of our investors and other stakeholders and our firm belief that incorporating ESG factors into our policies and procedures helps us to create responsible investee companies generating sustainable value for all stakeholders and thus delivering better long-term returns for our investors.

Arcus’ day-to-day management, including oversight of ESG matters, is the responsibility of Manco. Manco has appointed a Head of ESG – Neil Krawitz – an ESG Committee, and allocated resources for a dedicated ESG team to assist in managing matters specifically relating to ESG, such as assessing and managing investment ESG factors, reporting, training, maintaining policies and driving Arcus’ commitment to ESG. This structure has operated since 2016. More information regarding the ESG Committee can be found in section 2.1 Arcus Governance Overview.

Arcus has a dedicated ESG team which supports the ESG Committee to ensure the commitments to responsible investment and stewardship in this policy are implemented. The Arcus in-house ESG team consists of three dedicated ESG professionals, Kaj Bakker, Banshi Dhillon and Tanja Vocke (see below), who report to Neil Krawitz as Head of ESG (background included in Principle 2 disclosure). Under the guidance of the Head of ESG, they are responsible for supporting the ESG Committee and investment professionals at Arcus to implement this policy.

ESG	<b>Kaj Bakker</b> Senior ESG Director		Kaj joined Arcus in 2021 as ESG Director. In his role, Kaj manages ESG activities across the investment lifecycle from origination, through to asset management, contributing to long-term sustainable growth. Prior to joining Arcus, Kaj was an International Sustainability Manager at Cromwell Property Group, where he was responsible for the ESG framework across the European platform, helping minimise the adverse impacts the company’s operations have on the environment, increasing disclosure and providing transparency on the performance of the assets managed, ensuring they were all in line with increasing reporting requirements and company objectives. He holds a Bachelor’s degree in Real Estate from the Amsterdam University of Applied Sciences.
ESG	<b>Banshi Dhillon</b> ESG Executive		Banshi joined Arcus in 2018, working within the ESG team. Banshi is responsible for coordinating ESG reporting and company-wide sustainability activities. Prior to joining Arcus, Banshi held roles at Marks & Spencer and was a Structured Derivatives Analyst at RBS. She holds a BSc (Economics) from University of Birmingham (UK).
ESG	<b>Tanja Vocke</b> ESG Executive		Tanja joined Arcus in 2023 as an ESG Executive within the ESG Team and is based in Amsterdam. Prior to this, Tanja was in the responsible investment sector working for Triodos Investment Management.

# Principle 7 (continued)

## 7.2 Arcus' ESG approach throughout the investment cycle

Arcus has an ESG policy (last updated in December 2023) which applies to all Members, Employees and Contractors. Our ESG policy, available on our website<sup>16</sup>, sets out Arcus' ESG objectives, the ESG factors Arcus considers material, international principles and standards Arcus aligns with, the ESG Committee's terms of reference and incorporates guidelines concerning responsible investing. The policy also details Arcus' approach to reporting ESG matters to investors and ESG training provided to, and consideration of ESG in setting remuneration of, Arcus team members.

The ESG policy's application to our investments is relevant to the origination and due diligence of new investments and to the asset management of our existing portfolio. Regarding the latter, we target continuous sustainable improvements in the investee companies' management of ESG factors over time.

Arcus believes that investing responsibly protects its investors' interests, through identifying and managing ESG issues early in the investment process and actively managing and reporting on these through the investment cycle. By incorporating ESG factors into policies and procedures, Arcus seeks to identify both risks and opportunities which can ultimately add value (or avoid losses) for stakeholders and our investors. The graphic below shows how Arcus incorporates ESG considerations into the various stages of the investment lifecycle.

Policy	Origination	Asset Management	Reporting	Exit
<ul style="list-style-type: none"> <li>ESG Committee: management of ESG policy, its integration within Arcus and investee companies' policies and procedures</li> </ul> 	<ul style="list-style-type: none"> <li>ESG risks and opportunities are assessed by transaction teams during origination/initial evaluation</li> <li>Comprehensive and detailed due diligence including full ESG risk and opportunity review</li> <li>External ESG advisors as required</li> <li>Detail of ESG considerations and assessment in final investment approval paper</li> </ul>	<ul style="list-style-type: none"> <li>ESG risks and opportunities are assessed and proactively managed by asset teams on an ongoing basis</li> <li>100 Day Plan: implementing ESG policies and building business plan including key ESG KPIs and targets</li> <li>"ESG continuous improvement programme": implemented at each asset annually, monitored and measured</li> </ul>	<ul style="list-style-type: none"> <li>Quarterly risk reporting</li> <li>Quarterly Investor reports</li> <li>Annual Investor reports</li> <li>Annual Sustainability report</li> <li>Incident reporting</li> <li>Participation in UNPRI, GRESB, UK Stewardship Code assessments/reporting</li> </ul>	<ul style="list-style-type: none"> <li>ESG Continuous Improvement Programme throughout ownership</li> <li>Management and decreasing risk factors</li> <li>Value realisation from pursuing ESG opportunities</li> </ul> 

## 7.3 Origination

Consideration of ESG risks and opportunities is a formal element of Arcus' origination process. Every investment opportunity undergoes a three-stage process where ESG factors are considered as part of 1) the initial sourcing and Investment Committee approval to progress preliminary due diligence, 2) the assessment of the investment prior to submission of a non-binding, indicative offer and, if successful, 3) the final review of due diligence and investment hypothesis prior to submission of a binding offer.

The first level of screening for ESG risks and/or opportunities occurs as part of the fortnightly Arcus origination meetings. When an investment opportunity enters the diligence phase, further analysis is undertaken on ESG risks and opportunities typically

involving the appointment of third-party independent experts or consultants. Following on from the screening and the diligence phases, the investment opportunity then enters a decision-making phase where the results of the diligence exercise are provided to the Investment Committee AEIMNL Board and GP Board, via a final approval paper.

When reviewing potential investments, Arcus considers ESG factors associated with those opportunities. The full Exclusions policy can be found within the Arcus ESG policy on our website.

### ESG-Driven Exclusions policy:

- Companies that derive their revenue from the transport, trade and/or manufacture of armaments, civilian firearms, nuclear biological or chemical weapons, cluster munitions, landmines or other similar weaponry or associated strategic products;
- Companies that derive their revenue from the production or sales of, or involvement in adult entertainment, alcohol, opioids, animal experimentation, gambling, or tobacco;
- Companies that derive their revenue from the exploration, mining and/or refining of fossil fuels in solid, liquid and/or gas form (i.e. thermal coal, crude oil, natural gas);
- Companies that derive their revenue from the use of uranium, or thorium for electricity generation;
- Companies that derive their primary source of revenue from the use of fossil fuels for electricity generation;
- Companies that derive their revenue from building, operating or owning pipelines that facilitate transport or export of fossil fuels unless there is a clear strategy to transition the product

- type away from fossil fuels, with the exception in the case of natural gas related assets (such as distribution networks) where Arcus is satisfied these assets represent an interim low(er) carbon emission bridge prior to practical zero carbon alternatives becoming available;
- Companies that have a history of poor health and safety or environmental management;
- Companies that have a history of corrupt practices;
- Companies that have poor governance and ethics practices inter alia, child labour, modern slavery or human rights abuses; or
- Companies that do not demonstrate the ability or willingness to manage current and potential ESG risks effectively, unless Arcus believes that by virtue of its involvement, it will be able to significantly improve the situation, and rapidly cause the investee company to conform to the principles laid out in this policy document.

The Arcus ESG policy requires that consideration of appropriate ESG risks and opportunities is a formal element of Arcus' deal structuring process. Such consideration is documented in the due diligence completed on an opportunity and the relevant investment approval papers for each proposed investment opportunity. As part of this due diligence process, all potentially significant ESG issues are thoroughly analysed and identified, and the company's management of those evaluated. Climate change is incorporated into the 'E' section when evaluating relevant issues for any potential investment. Where necessary, specialists should be used, for example, to assess whether sites are subject to flood risk, throughput impacted by changing demand or supply patterns due to climate change or at risk of being impacted by the transition to a low carbon economy.

To the extent that the diligence suggests that any residual ESG risks cannot be successfully managed or mitigated, a commercial decision would be made by IC members to either price the risk, ask the sellers to bear the risk, or in extreme circumstances, walk away from the transaction. It is at this stage that ESG opportunities (in addition to the risks) would also be presented and valued as part of the business plan development.

This element forms part of the risk analysis for each opportunity.



# Principle 7 (continued)

Case Study	Improving filtering of investment opportunities on esg grounds during the reporting period
Background	Responsible investment is a key component of Arcus’ investment strategy. It reflects the fiduciary duty Arcus has towards its investors and other stakeholders. As part of the commitment Arcus makes to responsible investment, relevant policies and procedures are aligned with international standards.
Objectives	Ensure strong policies and processes to avoiding acquiring investments with unacceptable ESG risks. Provide the Arcus investment professionals with tools and guidance to consider ESG factors during the origination and due diligence process. Present the Investment Committee with sufficient and material ESG information to make well-balanced decisions within the Arcus and Fund risk appetite.
Actions taken	In 2023 Arcus continued its origination approach as explained in Principle 7, section 7.3 Origination. The dedicated ESG team advised and supported the investment teams with the assessment of the material ESG risks and opportunities in the potential investments. Arcus engaged with external technical due diligence providers to ensure that the assessments of material ESG factors (including adverse impacts) were included in the suppliers’ scope of services. All final investment approval papers that passed the relevant thresholds contain a PAI assessment..
Outcome	Arcus has excluded, 8% of the 293 opportunities reviewed by the origination management team in 2023 on grounds of ESG concerns. In 2023, more specific examples of the reasons Arcus excluded these transactions were due to the exposure to or the use, production or transport of fossil fuels (stranded asset risk), energy and/or carbon intensity (stranded asset risk), minority shareholding positions without controlling governance rights (lack of control risk or mismatch to investment thesis), or where the profile of individuals or country involved created governance concerns (reputational risk).

## 7.4 Asset management

Once Arcus has completed an investment, ESG risks and/ or opportunities (identified as part of diligence and actions associated with ensuring investee companies meet Arcus ESG requirements) are included in the 100-day plan workstreams. Arcus ensures that its investee companies have appropriate policies and procedures for ESG matters (either via an ESG or sustainability policy or specific subsidiary policies dealing with relevant ESG factors such as health and safety or environmental matters).

ESG risks and opportunities are continually assessed by the Asset Manager and monitored formally as part of monthly board reporting. ESG is monitored at Arcus level quarterly through the internal Arcus risk and ESG reporting process. All asset risk reviews are reported to the Investment Committee quarterly and any urgent issues are reported ad hoc to all appropriate committees, GP Boards and investors.

Specifically in relation to climate-related risks and opportunities, evaluation of climate change risks and opportunities has been embedded in Arcus’ ESG oversight in origination and asset management processes. Recognising the importance of this area, Arcus has completed a TCFD assessment and reporting for all investee companies since 2020 and will continue to do so annually (both as part of the Firm’s annual reporting to investors and in Arcus’ Sustainability Report). As part of TCFD reporting, Arcus analyses in detail the climate-related risks and opportunities impacting each asset in line with IPCC scenarios.

In addition, one of the quarterly Arcus Asset Review Meeting topics for each investee company focuses particularly on ESG. The agenda for this meeting includes discussing the investee company’s ESG approach; key ESG risks and opportunities (including climate change); key ESG KPIs reported and performance over time; and areas considered targets for the ESG continuous improvement programme.

## 7.5 Reporting

Arcus focuses on disclosure and transparency of reporting and materiality of the ESG risk and opportunity when setting out ESG monitoring and performance targets. At Arcus we recognise that each investment is unique – whether by virtue of geography, size or other differences – and we consider these factors when setting our initial reporting as well as when setting performance targets.

From 1 January 2023, Arcus began reporting annually on the PAIs for the entities that are required to do so under level 2 reporting obligations of SFDR which includes measuring and reporting on GHG and GHG intensity across the portfolio.

Case Study	Enhanced ESG KPI reporting
Background	Financial market participants like Arcus face increasing ESG reporting regulation. Legislators are developing policy to regulate ESG reporting by the financial sector in an effort to prevent “greenwashing”. The UK and EU are at the forefront of implementing ESG disclosure regulation for corporates and financial market participants, focused on the consistent disclosure of ESG KPI reporting.  In the UK several Arcus investee companies are captured under the Energy Savings Opportunity Scheme (ESOS) and Streamlined Energy and Carbon Reporting (SECR) regulation. Furthermore, Arcus is closely monitoring the development and consultation of the UK’s Sustainable Disclosure Requirements (SDR) that targets ESG disclosure by financial market participants. In Europe Arcus funds are subject to SFDR and investee companies in Europe have to prepare for the roll-out of the Corporate Sustainability Reporting Directive (CSRD) that will require annual reporting of ESG KPIs.  In addition, Arcus has seen an increasing demand for ESG reporting from its investor base.
Objectives	Arcus is committed to providing transparency to its Investors and other stakeholders through disclosure of progress made towards its long-term ESG targets. Through participation in widely recognised benchmarks and commitments to international reporting standards, Arcus enables its key stakeholders to compare its performance against its peer group.
Actions taken	To ensure sufficient resources to process the ESG reporting requirements Arcus has grown its dedicated ESG team in 2023, through the appointment of Tanja Vocke as an ESG executive in addition to Banshi Dhillon and Kaj Bakker. Arcus now has three dedicated ESG resources.  Furthermore, multiple investee companies contributed more resources to the management of ESG reporting, either through hiring a dedicated resource or through allocating a part-time ESG resource. Arcus also enhanced its engagement with investee companies on the management of ESG reporting and to set continuous improvement targets.  During the reporting year Arcus contracted ERM to provide external guidance on GHG emissions reporting to newly acquired investee companies and to give investee companies further guidance on how to improve the emissions reporting. ERM also verified the data quality of the GHG emissions reporting. Our 2022 SFDR and PAI reporting was externally reviewed by Clifford Chance to learn from our previous reporting, in an effort to improve the quality of reporting for 2023, and the final 2023 reporting was included in the scope of the auditors to ensure compliance.
Outcome	Arcus enhanced its ESG KPIs reporting above and beyond the current regulatory requirements adopting voluntary indicators that are seen to be material to Arcus and the infrastructure industry in general. This was done to ensure transparency for Investors and other stakeholders and to ensure that Arcus’ ESG reporting remains to be seen as best-in-class.

# Principle 7 (continued)

## 7.6 GRESB

Arcus uses the GRESB benchmarking process as a tool to assess ESG performance at investee company level, facilitate engagement for internal and external discussions and set performance targets, with the aim of consistently improving asset ESG performance. Each year GRESB assesses and benchmarks the ESG performance of real assets worldwide (real estate and infrastructure). The GRESB assessments are guided by what investors and the industry consider to be material issues in sustainable performance of real asset investments and are aligned with international reporting frameworks, goals and emerging regulations.

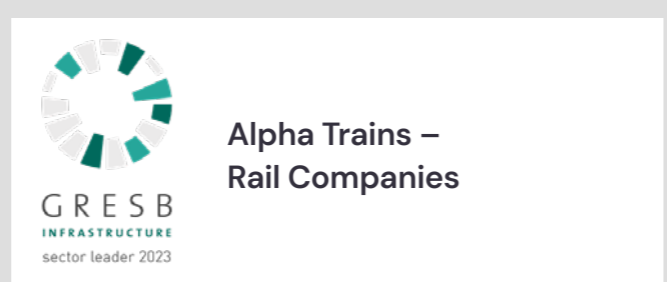
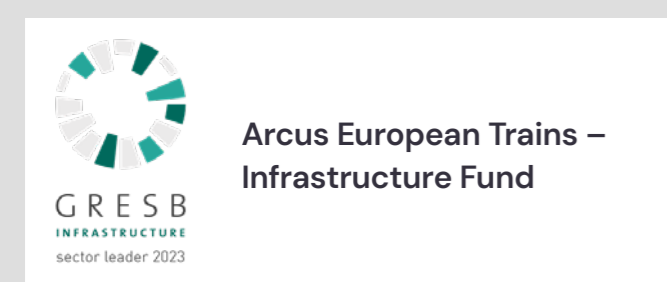
Each year, in Q4, the Arcus ESG team works closely with the asset teams and management at the investee companies to prepare a gap analysis based on the GRESB scoring and put a strategy in place to make specific ESG improvements. These improvements could relate to policies, processes, management oversight or KPI reporting.

Arcus has been a GRESB member since March 2017 and has completed the GRESB infrastructure reporting cycle for all Arcus funds and investee companies, which we require their participation where they meet GRESB's qualification requirements (assets held in fund at year end and that have been held for more than six months of the reporting period).

We are very proud of the excellent results achieved in 2023 by our Funds and investee companies (all improving their scoring in 2023), which are summarised in the table overleaf.

Arcus demonstrated "best-in-class" ESG performance once again in the 2023 GRESB Infrastructure Assessment with Arcus European Trains (the Alpha Trains holding partnership or "AET") ranking first of 117 infrastructure funds which completed the full GRESB assessment, scoring 100 out of 100 possible points (compared to 96/100 in 2021). This impressive score also meant that AET has been named GRESB Infrastructure Sector Leader in the following two categories: Europe and Global Transport. Alpha Trains came first out of the entire universe of 649 participating assets, a fantastic result, and was also awarded two Sector Leader awards for the overall Transport sector and for Rail Companies.

## Arcus GRESB awards



AEIF2 maintained its position, receiving a 4-star GRESB rating and 91/100 points in the GRESB fund assessment, significantly above the average fund participant's score of 81 points. This is particularly impressive as three new assets, namely Momentum, HB and Opus, completed the GRESB assessment for the first time with excellent results.

Momentum achieved an outstanding 95/100 points, while HB and Opus scored 73 and 82 respectively; impressive results for the first undertaking.

Other AEIF2 assets continued to perform well. Peacock saw the highest year-on-year increase, with 91/100 points, vs. 70/100 in 2022, testament to the hard work of the Peacock and Arcus teams over the last year. Constellation and SMA improved, both being given a 4-star rating, up from 3-star in 2022, and Horizon saw an increase of 2 points to 92/100, vs. 90 in 2022, retaining its 4-star rating.

Arcus' latest fund, AEIF3, also participated in the GRESB assessment for the first year, scoring 67/100 points. Workdry was the only asset from AEIF3 which went through the assessment process, scoring 54/100 points.

The fund assessment comprises two components; a management component relating to ESG management at the fund level, and a performance component which relates to the overall GRESB score of the underlying assets which make up the fund. AEIF3 performed well in the management component, scoring 29/30 points, demonstrating Arcus' commitment and approach to best-in-class ESG across all Arcus funds. The performance component relates to Workdry's underlying score and as we work with the management team to improve ESG at the company, we expect this will improve the performance component of the fund assessment in 2024.

As ESG is an evolving topic, we are continuously striving to improve our management of ESG issues and the way we report on those to our Limited Partners and the way we communicate the importance of GRESB to the wider infrastructure community. GRESB is also a tool which provides feedback on areas where we can improve and develop. The results of the GRESB reporting have in the last year and will in future years provide a baseline for ESG performance and allow us to further analyse what we are doing both at fund and investee company level and target improvements.

## Arcus 2023 GRESB results

Fund scores								
	2017	2018	2019	2020	2021	2022	2023	GRESB Rating
AEIF2	–	–	62/100	86/100	82/100	91/100	91/100	****
AEIF3	–	–	–	–	–	–	67/100	*
AET	–	–	–	93/100	96/100	100/100	99/100	*****
A1 Investor Vehicle	–	74/100	77/100	88/100	95/100	97/100	96/100	*****
Tivana Investor Vehicle	61/100	78/100	77/100	96/100	99/100	96/100	98/100	*****
Asset scores								
ALPHA TRAINS	63/100	85/100	84/100	92/100	96/100	100/100	100/100	*****
Brisa	83/100	83/100	91/100	94/100	95/100	96/100	97/100	*****
CONSTELLATION	–	–	–	–	67/100	87/100	93/100	****
IGTC	–	76/100	76/100	85/100	91/100	96/100	96/100	*****
HB	–	–	–	–	–	–	73/100	*
horizon	–	–	–	42/100	52/100	90/100	92/100	****
MOMENTUM	–	–	–	–	–	–	95/100	*****
JPLUS	–	–	–	–	–	–	82/100	**
PEACOCK	–	–	–	–	–	70/100	91/100	**
Smart Meter Assets	–	–	–	–	–	87/100	91/100	****
swiss4net	–	–	48/100	85/100	86/100	94/100	91/100	*****
tdf	56/100	80/100	75/100	97/100	100/100	95/100	98/100	*****
WORKDRY	–	–	–	–	–	–	54/100	*

# Principle 7 (continued)

## 7.7 Climate change considerations – collaborating with advisers to enhance Arcus’ approach

As part of its investment risk assessment, quarterly risk reporting and annual ESG-focused asset review meetings (as described above), Arcus includes consideration of climate-related risks and opportunities in its recurring processes. To further formalise our approach to managing and reporting climate related risks and opportunities, Arcus reports under TCFD annually to investors and in our Sustainability Report.

Since 2020 Arcus has provided Task Force on Climate-related Financial Disclosures (“TCFD”) reporting across the recommended four key areas (known as ‘pillars’): Governance, Strategy, Risk Management, and Metrics & Targets. While it is widely recognised that the emission of greenhouse gases will cause further warming of the planet, the financial implications of climate change are more challenging to understand, which highlights the need for such reporting as well as processes for assessing, measuring and monitoring climate change risk.

Arcus’ TCFD report is contained within its annual investor reporting, and a summary is included in the annual public sustainability report issued in June 2023 (for the year ended 31 December 2022). Since our initial TCFD report in 2020, Arcus has annually reported in line with the TCFD recommendations, in conjunction with ERM, a global sustainability consultancy, who we have been working with since the inception of our TCFD reporting. In 2023 Arcus reported directly to investors and publicly on the impact of the physical climate risks following the release of the Assessment Report 6 (“AR6”) by the Intergovernmental Panel on Climate Change (“IPCC”). In addition, ERM conducted the full climate scenario analysis for three investments which had been acquired in 2023. Arcus also supported the newer investments to develop reporting capacity in line with the GHG protocol standards on Scope 1, 2 and material Scope 3 emissions.

In December 2022 as part of the next steps in the TCFD implementation Arcus made a corporate commitment to become net zero by 2050 in line with a 1.5-degree temperature increase limit scenario. In support of this commitment, Arcus became a signatory of the iCI. Through 2023, Arcus explored several net zero frameworks to evaluate appropriate next steps for decarbonisation of the portfolio and achieving the net zero commitment. Throughout 2024, Arcus will work with adviser, Anthesis, to translate this commitment to its fund and investee companies and actively work with the management teams of the portfolio companies to map out the required next steps on each company’s decarbonisation pathway.

## 7.8 Exit

Asset management activities throughout the lifecycle of Arcus’ investments are focused on managing and reducing risk factors and pursuing value-add opportunities to improve investment returns. In many cases the benefits accruing from this approach materialise at the point of exit, either through a premium to valuation multiple on account of the improved business prospects or a reduced buyer equity discount rate due to the reduction in perceived investment risk. ESG is an integral part of the Arcus Asset Management Framework, and this systematic approach is incorporated for many years in advance of exit with value realisation in mind.

## 7.9 Service providers in ESG integration

As described in examples above, Arcus works with service providers such as ESG consultants and advisers to assist in various stages across the investment process. Please see our case study “Improving filtering of investment opportunities on ESG grounds during the reporting period” in section 7.3 where we discuss the role of third-party advisers during due diligence and another example where we engaged ERM in 2023 to work with us on improving GHG emissions reporting at Arcus and portfolio companies. More information on how we ensure service providers are held to account can be found in Principle 8. However, we ensure that a full due diligence exercise has been undertaken prior to appointing any service providers to ensure alignment of company values and fiduciary duties. Once appointed, the initial brief provided to the company appointed is precise and descriptive of what Arcus would like to achieve, includes an overview of why this particular mandate is material to Arcus and requires action now, and finally the outcome, timeframes and how it should be presented. This is to ensure that service providers receive clear and actionable criteria prior to commencing any work and have a deeper understanding of why the mandate is important to Arcus and the ESG factors which are material to Arcus.

Case Study	EU Taxonomy Alignment
<b>Background</b>	Within AEIF2, Arcus has two investments in smart metering companies. Horizon Energy Infrastructure Limited (“Horizon”, or “HEI”) is a UK-based smart metering asset provider (“MAP”) founded in 2009, with a portfolio of more than one million smart meters installed in domestic and industrial & commercial (“I&C”) premises. Smart Meter Assets 1 Limited (“SMA”) is another UK-based smart metering asset provider (“MAP”) with a portfolio of almost two million smart electricity and gas meters installed in domestic premises.
<b>Objectives</b>	Both Horizon and SMA business models contribute directly to the UK government’s objective regarding smart meter roll-out. The business models of both companies are sustainable and have a low environmental footprint. In Q4 2023, Arcus determined that both companies could be considered EU taxonomy aligned through their contribution to climate change mitigation. Arcus hired adviser, DNV, to conduct an analysis and alignment exercise to confirm the internal view.
<b>Outcome</b>	Both Horizon and SMA were found by DNV to make a substantial contribution to the climate change mitigation objective under EU taxonomy while doing no significant harm to the other five objectives. In addition, both companies satisfied the minimum social safeguards and were concluded to be EU taxonomy aligned.

# Principle 8



# Principle 8

Signatories monitor and hold to account managers and/or service providers.

## Arcus Response

### 8.1 Arcus' approach to service providers

Arcus is an active asset manager investing in unlisted assets with most activities undertaken internally (as described below). When it is most efficient to outsource certain activities, Arcus typically uses market-leading and experienced service providers. Examples of the key service providers used by Arcus include administration services, and an Investor Relations data room provider, among others.

Prior to the appointment of any service provider, Arcus undertakes a full due diligence exercise to ensure that the company's values are aligned, particularly as regards the fair treatment of Arcus investors. A formal process is followed for the appointment and oversight of external service providers. Depending on the contract value and the scope of services, approval needs to be obtained from the Arcus Management Committee and/or the Investment Committee. The engagement letter with the service provider is reviewed internally by the legal team.

The Arcus personnel responsible for the service delivery of the provider review the quality of service on an ongoing basis, hold periodic meetings and report any issues to the Management Committee. Following a project, the Arcus team engages the service provider for a feedback session to improve the service experience for future projects.

### 8.2 Arcus asset manager for each investee company

In relation to assets acquired by a Fund or Managed Account, a senior Arcus individual is designated and tasked with responsibility to be the Asset Manager who is responsible for delivering the investment objectives for that investee company. These objectives are reflected in the individual Asset Manager's objectives which are set annually and reviewed every year to assess performance and determine discretionary potential variable compensation. To better monitor an asset's financial performance, Arcus uses detailed financial models to monitor actual results against forecast. The forecasts are reviewed annually following discussions with investee companies. Arcus has also appointed one of the Members as Head of ESG and Asset Management to coordinate and ensure consistency in its approach to asset management.

Asset Managers and other senior asset management professionals are appointed to the boards of investee companies and regularly monitor governance, operational and financial performance. The boards will usually also approve the annual budget. In acquiring assets, Arcus ensures that it is entitled to exercise a high degree of control or, at least, significant influence over the relevant assets.

Asset Managers also review internal control environment (including governance, culture, risk management, IT, Tax, Finance and ESG) on an annual basis and ensure necessary enhancement is conducted throughout the year and report this accordingly in the quarterly risk reviews to the Investment Committee and Boards.

As part of the origination process in any possible future investment, Arcus would assess all the aspects listed above before investing. We will also make improvements after acquisition where necessary.

Where applicable, we also meet and discuss overall performance and governance of an investee company with co-investors. In several instances we have worked with co-investors to improve governance structures and reporting provided to boards as part of our Asset Management Framework.

Finally, where appropriate, the Asset Managers monitor third-party providers as part of their ESG oversight, in relation to the underlying investee companies.

### 8.3 Upholding high standards in service providers and investee companies

In our response to Principle 4, we present the ESG factors most material to Arcus and its investments. Social factors include health, safety and human rights. Further governance factors include business integrity, anti-bribery and anti-corruption. These are key factors which Arcus takes very seriously in all its relevant operations, including making new investments, managing existing investments and working with any relevant service providers. Arcus expects all service providers it engages with to uphold a similar policy or stance towards these factors and uphold high levels of diligence in any matters concerning these topics. At investee company level, Arcus works with management at each relevant company to establish policies and procedures to ensure no breaches occur.

### 8.4 Promise to eradicate modern slavery

Arcus is committed to being a responsible corporate citizen in protecting human rights, therefore each investment made by Arcus and every service provider we choose to work with must adhere to our Modern Slavery statement, as stated on our corporate website<sup>17</sup>. All Arcus members and employees receive training on the Modern Slavery Act on a regular basis.

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## Case study

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### Close cooperation with service providers

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#### Background

Arcus retains responsibility for all Anti Money Laundering activities, at the same time Arcus has an agreement with Brown Brother Harriman (“BBH”) as the transfer agent. The transfer agent team conduct the first line of defense in relation to the identification and verification of new investors and also conducts the continuous monitoring. Arcus conducts the second line review. During the different closes for AEIF3, Arcus needed to onboard multiple investors and before agreements could be signed the investors needed to be identified and verified.

#### Actions taken

With the onboarding of the investors different functions are involved from an Arcus perspective, at least Investor Relations, Legal and Compliance. From an external perspective Clifford Chance and BBH were involved. A close cooperation between the different departments is needed, in addition also with the BBH transfer agent team. During the different closes we had a close cooperation between the teams and had either weekly, but closer to the close, daily calls to ensure timely completion of all different activities for onboarding of the investors.

#### Outcome

By working closely together, we were able to work towards the different deadlines.

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## Case study

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### Improving the collaboration with a service provider on emissions reporting

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#### Background

Since SFDR reporting has come into force, Arcus has engaged with ERM, a global sustainability consultancy, to assist in data collection, reporting and verification of our portfolio companies’ Scope 1, 2 and material Scope 3 GHG emissions. Furthermore, ERM provided GHG workshops and training to investee companies and externally verified GHG emissions data as a baseline for carbon reduction strategies.

#### Objectives

Arcus identified the potential for improvements to the bespoke GHG reporting tool which ERM had built for Arcus and our portfolio companies. In 2023, portfolio companies were expected to improve data collection of GHG emissions where possible and expand on reporting of material Scope 3 GHG emissions where applicable. Finally, Arcus needed to train and implement GHG reporting practices at the new investments made in 2023.

#### Outcome

During the reporting period, Arcus worked closely with ERM to provide feedback on the GHG tool and the identified improvements. ERM also refreshed the tool with updated emissions factor data and any other data inputs required. Arcus supported portfolio companies in improving the data collected and input into the GHG tool to report more accurate GHG emissions for 2023. Arcus also trained and supported all three new portfolio companies to report on Scope 1, 2 and material Scope 3 emissions for the first time for reporting period 2023, in line with GHG protocol. Arcus will continue to support portfolio companies in improving their GHG emissions reporting whilst targeting decarbonisation pathways to achieve the net zero goals set out in the Arcus ESG policy.



# Principle 9

Signatories engage with issuers to maintain or enhance the value of assets.

## Arcus Response

### 9.1 Approach to managing investments

Arcus invests in only one asset class, infrastructure, with a strict focus on Europe. Asset management is a core area for Arcus and is a critical workstream into which we invest considerable resources. Arcus believes that obtaining controlling positions allows its asset management teams to drive value-add initiatives with the management teams of investee companies.

Arcus’ asset management framework and active engagement are critical to the delivery of an investment thesis as well as essential to creating and protecting the value of each investment in constantly changing markets. The Arcus asset management approach is founded on combining dedicated and experienced senior resources with a structured asset management framework and institutionalised, repeatable processes.

Although infrastructure businesses are usually stable, they still require effective management to deliver strong operating and financial performance over the long term. Arcus seeks to be a responsible, long-term shareholder and supportive partner for the management team in each investment. Arcus believes that its structured approach and hands-on, active asset management is critical to delivering value that is not accessible by the broader infrastructure investing market.

These components are embedded in Arcus’ investment strategy, as set out in section 1.2, where a value-add strategy requires detailed asset management activities which in turn requires controlling interests to allow the execution of asset management activities. Hence the asset management approach is critical to delivering the investment strategy. It is through these initiatives that Arcus delivers strong returns for investors and fosters a culture of continuous improvement acting in the best interests of its investors and other stakeholders.

### 9.2 Resourcing asset management

Arcus allocates significant resources to managing investments in portfolio companies and typically dedicates between 1.0 to 1.5 FTEs per annum to managing each investment. As described in our response to Principle 2, the Management Committee appoints a dedicated Asset Manager (either an Arcus Partner or senior employee) to each new portfolio company, with responsibility for the stewardship of the investment and for shareholder-level interaction with the business.

Typically, Asset Managers spend a significant amount of their time building and maintaining relationships, supporting portfolio company executives, and applying experience and judgement to key decisions. The Asset Manager is allocated one or more other team members to assist in the delivery of agreed asset management initiatives and is supported by other senior Arcus investment professionals on the Board of the company. The Asset Manager may also draw on Arcus’ specialist treasury, tax, legal, financing, ESG and risk management functions to provide input into asset management initiatives when required. Arcus seeks to build deep, constructive relationships with portfolio company management, supporting the development of the business and providing guidance and constructive challenge to the executive teams.

The Asset Manager will normally have been involved in the original investment acquisition process or have been a member of the team managing that asset. The seamless integration of deal execution and asset management creates long-term alignment and provides valuable feedback loops and learning opportunities to further improve origination activities. Arcus believes that the individual with responsibility for running an acquisition and the underlying assumptions used to establish the investment thesis should have accountability for the delivery of those same

assumptions. This model works particularly well given the long-term stability of the Arcus team.

### 9.3 Arcus asset management framework

Arcus uses an established, internally developed framework to ensure a consistent and rigorous approach to asset management across all investments, called the “Arcus Asset Management Framework”. This forms the basis for value creation in every portfolio company and provides a transparent process that is systematic and repeatable. Every investee company is supported by a dedicated asset management team from within Arcus’ Investment Team, including an appointed Asset Manager who supports the executive management teams in implementing and monitoring business plans.

The Arcus Asset Management Framework contains four key value creation components that Arcus uses both to assess new investments and manage existing investments. All four interconnected disciplines are critical to delivering value from investments.

The approach to value-add asset management, with significant allocation of dedicated resources, is a critical element of Arcus’ beliefs in delivering value to its investors and wider stakeholders (Principle 1) and in delivering on its stated investment approach which investors selected Arcus as a manager to do (Beneficiary needs – Principle 6).

Shareholder Leadership	Management Excellence	Strategy & Operations		Finance & Reporting
		Existing business	New business	
Clear strategic objectives	Arcus Partnership approach	Sustainable and profitable revenue streams	Growth investment	Refinancing and growth
Shareholder alignment	Senior management team strengthening	Opex control	M&A opportunities	finance
Board effectiveness	Long term management incentive plans	Capex optimisation	Market / product expansion	Treasury management
ESG risks, mitigants and opportunities	Organisation design and effectiveness	Portfolio optimisation		Tax structuring improvements
Continual monitoring		Non-core divestments		Best-in-class reporting



# Principle

## 9 (continued)

To better monitor an asset's financial performance to maintain and enhance the value of assets, Arcus' asset teams create detailed financial models and monitor actual results monthly against forecasts. The forecasts are reviewed annually following discussions with investee companies. Asset Managers and other senior asset management professionals are appointed to the boards of investee companies and regularly monitor governance, operational and financial performance. The boards will usually also approve the annual budget. In acquiring assets, Arcus ensures that it is entitled to exercise a high degree of control or, at least, significant influence over the relevant assets. Arcus aims to enhance the value of assets as far as possible from acquisition through to exit.

Shareholder leadership is a prerequisite to delivering investment value. Arcus sets clear strategic objectives for each portfolio company based on its investment thesis and due diligence findings, updating these throughout its ownership as the business and market environment evolve. At this stage, it is imperative to align shareholders around those objectives and to establish clear shareholder decision-making processes. Arcus then establishes a strong and effective board, with the appropriate governance structures (e.g., sub-committees, regularity of meetings) and populated with the right combination of Arcus' representatives, co-shareholders, executive management and independent non-executive directors. The management of ESG risks, mitigants and opportunities are also important to Arcus in its governance approach. Arcus believes its responsibility is to ensure that the right governance framework is in place to quickly identify, monitor and, where necessary, act on ESG considerations. Arcus puts in place people and processes that enable the continuous monitoring of the business.

Arcus continually assesses how and where its asset management approach has delivered value in the past and seeks to use this experience to improve and evolve its Asset Management Framework and processes. For example, Arcus estimates that its approach to asset management and the specific value add initiatives identified on the first six investments in AEIF2 have delivered an aggregate 'value-add' to investors of more than €110m, on approximately €600m of capital invested, over a two-year holding period.



All asset management activities through the lifecycle of Arcus' investments are initiatives targeted at managing and decreasing risk factors and pursuing value add opportunities for the purpose of creating an investment and business which attracts a higher buyer multiple/lower buyer equity discount rate because of these actions. ESG is part of the Asset Management Framework and this systematic approach is incorporated for many years in advance of exit with value realisation in mind.

# Principle 9

(continued)

## Case studies Asset management activities 2023

The following are Arcus portfolio 2023 case studies for each of the key areas of the Arcus Asset Management Framework:

Shareholder leadership		<p><b>Background</b> Arcus acquired Coolworld in August 2023 as the fourth investment in Arcus European Infrastructure Fund 3 (“AEIF3”). Coolworld provides mission-critical temperature control asset leasing for a range of industrial and commercial applications across Europe. The primary assets owned and leased by the Company are modular cold rooms, industrial chillers, and integrated industrial climate control units (the latter being chillers combined with air handlers). Being a rental business, Coolworld has a material Scope 3 GHG emissions profile; however the Company did not have a consistent process to report on GHG emissions, and previous GHG reporting excluded Scope 3 GHG emissions.</p> <p><b>Objectives</b> As part of the 100-day plan for Coolworld, the Arcus asset management team aimed to establish a new Board of Directors and supporting governance structures. In addition, Arcus was keen for Coolworld to establish key corporate policies to formalise its approach towards various areas of the business including ESG, Health &amp; Safety, HR, Code of Conduct, Anti-bribery and anti-corruption and more.</p> <p><b>Outcome</b> After transaction completion, a new Board of Directors was appointed for the Company; two Arcus representatives and the Coolworld CEO and CFO. Arcus also worked with management to establish a regular Board schedule and reporting practices.</p> <p>Through multiple points of engagement since the acquisition, the Arcus team has worked together with Coolworld to provide ESG training on SDG mapping, ESG policy setting and SFDR reporting. Coolworld was found to materially contribute to the following SDGs: SDG 8 Decent Work and Economic Growth, SDG 9 Industry Innovation and Infrastructure, SDG 11 Sustainable Cities and Communities, SDG 12 Responsible Consumption and Production, and SDG 13 Climate Action. Furthermore, during the reporting period, the Arcus ESG and asset management team worked with the management team at Coolworld to set up processes to start reporting on SFDR PAIs including Scope 1, 2 and material Scope 3 GHG emissions in line with the GHG protocol which Coolworld successfully completed for December 2023.</p>
Management excellence		<p><b>Background</b> Officium GmbH (“Officium” or “the Company”) provides long-term rental of submetering equipment and related services for the measurement of heat and water consumption and cost allocation in multi-dwelling properties in Germany. Founded in 2020, the Company has seen rapid growth over the past three years from a successful roll-up strategy that led to the acquisition of 13 submetering companies across various German regions. Officium was acquired by Arcus in January 2023.</p> <p><b>Objectives</b> The Officium Asset Management team focused on strengthening the central management functions with new senior hires.</p> <p><b>Outcome</b> The strengthening of the management team, through new hires, was a first key step to enable the further professionalisation of the organisation. In particular, a CFO, COO and CTO have been appointed and tasked to accelerate the integration of the various subsidiaries to progressively harmonise and optimise their operations. This involves, among other things, the establishment of group-wide KPIs to track and compare subsidiaries’ performance, align objectives, and share best practices. In addition, the Company has made progress in the standardisation of core IT systems starting to progressively migrate each subsidiary onto a single its Enterprise Resource Planning (“ERP”) system. Management also started working on the implementation of a clear performance-related annual incentive scheme for all MDs to create alignment of incentives across each subsidiary in the portfolio.</p>

Strategy & Operations		<p><b>Background</b> HB RTS (“HB”) is leading provider of Returnable Transport Items (“RTIs”) to the food sector, headquartered in the Netherlands with European activities run from a network of c. 30 operating facilities and depots. The Company controls c. 6m RTIs which it rents out to a diverse customer base, providing a sustainable re-usable solution to critical transport needs in the food production and supply chain. Beyond RTI rental, HB also provides washing services to users of RTIs, as well as related storage, transport and return logistics solutions.</p> <p><b>Objectives</b> HB’s focus is to reduce the Company’s operational footprint and implement significant energy efficiencies to reduce the environmental footprint.</p> <p><b>Outcome</b> By consolidating the logistic loop and efficiently managing its depot network, HB reduces the transportation mileage of the RTIs, reducing CO2 emissions. HB also targets reduced energy consumption and wastewater management at its washing facilities. HB’s pursuit of logistics optimisation translates into a positive environmental impact given the reduction in transport miles for crates through the Dutch food supply chain and subsequent reductions in the carbon footprint for HB’s clients. As an example, as part of HB’s ongoing footprint optimisation, in 2023 the Company consolidated the washing capacity at its Amsterdam location from locations in Utrecht and Tilburg – this had a net positive overall effect on the transport mileage required by its customer base. HB has a track record of investing in ESG improvements, promoting energy savings and a safer and more hygienic environment for its workers, the opening of a new state-of-the-art facility in Bleiswijk in 2023 being a good example. In Q3 2023, HB installed a new water filtration system in Utrecht, expected to reduce water and gas consumption by reusing heated wastewater where possible. Preliminary results have yielded success, indicating a savings potential of up to half of water and gas consumption based on the initial operational assessment. Full year results will be known at the end of 2024. HB continues to monitor the water filtration system and looks to roll out the system to other facilities in 2024.</p>
Finance & Reporting		<p><b>Background</b> Arcus made its first data center investment in January 2023, later following with two subsequent investments that year giving rise to Portus Data Centers (“Portus”). Portus is a newly created data centre group that provides colocation/data centre capacity and related services to customers in highly secure, resilient and well-connected facilities in key regional hubs across Germany and Luxembourg.</p> <p><b>Objectives</b> Following these acquisitions, the Arcus asset management team has been working hard to establish an appropriate governance structure and monthly reporting materials to serve as a transparent and useful overview of the Company’s financial and non-financial performance.</p> <p><b>Outcome</b> Arcus established a strong and effective board with three Arcus representatives to govern the wider structure. Arcus worked closely with the individual company CEOs to refine its periodic reporting framework. The established formal Board reporting materials provide a comprehensive overview of the Company’s operating performance and track the progress of its key initiatives. Additional monitoring and reporting areas were identified, including a focus on non-financial KPIs related to ESG. Portus reported for the first time on SFDR PAIs for reporting year 2023, including Scope 1, 2 and material Scope 3 GHG emissions in line with GHG protocol.</p> <p>Portus will undertake its first GRESB assessment in Q2 2024. Several workshops have been organised at the end of 2023 to identify ESG development areas to establish policies, procedures and KPI targets. The exercise has allowed both the Arcus asset management team and Portus management to highlight the key priorities for performance optimisation and identify areas for further development.</p>

Principle  
**10**



# Principle 10

Signatories, where necessary, participate in collaborative engagement to influence issuers.

## Arcus Response

### 10.1 Approach to collaborative engagement

Arcus is an equity investor that holds the majority or controlling interests in private unlisted infrastructure businesses which typically have a very limited number of direct shareholders, with each holding material equity ownership positions in those businesses. On every investment, through its controlling position, Arcus influences and guides its investee companies. Arcus will also consider collective engagement with other shareholders where it believes such engagement is necessary to protect or enhance the Fund or Managed Account’s investment.

In some of the unlisted investments held by the Funds and Managed Accounts there are co-investors with whom we work together on a regular basis to deliver long-term value on those investments, including regular discussions in relation to strategy, business plan, management team performance and compensation, financing structure and ESG. These interactions occur on a monthly or more frequent basis, meaning common shareholder objectives are regularly discussed.

In relation to any listed investments we may make in the future (none currently held) we would seek active dialogue with a number of other institutional investors and look to work with them if the situation, in our view, warranted such engagement. Each matter would be considered on a case-by-case basis and would only be progressed if there was a path to a de-listing that could be achieved.

Collective bodies of which Arcus is a member include the Global Infrastructure Investor Association, iCI and GRESB. Arcus is a signatory to the Principles for Responsible Investment and the United Nations Global Compact and uses these bodies to influence relevant stakeholders and underlying infrastructure companies. In addition, Arcus is also a signatory to the Task Force on Climate-related

Financial Disclosures and the UK Stewardship Code 2020 (since first reporting in 2021). Several Arcus employees are also members of Level 20, an industry-wide not for profit organisation dedicated to improving gender diversity in the European private equity sector.



Case Study	Contributing to the development of an ESG industry standard
Background	Arcus is a member of GRESB infrastructure benchmark and participated in the assessment and benchmarking process over the last six years (2017–2022). Arcus requires all investee companies to complete the GRESB infrastructure assessment annually. Arcus uses the GRESB benchmarking process as a tool to assess ESG performance at investee company level, facilitate engagement for internal and external discussions and set performance targets, with the aim of consistently improving asset ESG performance.  Neil Krawitz, Head of ESG and Asset Management at Arcus, was selected following the application process in early 2022 to the Infrastructure Standards Committee (“ISC”), one of GRESB’s key governance bodies. In 2023, Neil’s term on the ISC was extended and he was elected Interim Deputy Chair of the ISC.
Objectives	Ensure that the ESG factors as mentioned in Principle 4, section 4.3 (Risk considerations during investment process) that are seen to be material to Arcus and the infrastructure industry in general are firmly included in the GRESB standards. Ensure that the Arcus ESG policy is aligned with the GRESB standards.
Actions taken	During the reporting period, Arcus participated in all committee meetings of the ISC. With 15 years of relevant Infrastructure and ESG experience, Neil Krawitz actively contributed to further development of the GRESB standards, on behalf of Arcus.
Outcome	Through the participation Arcus continues to have access to thought leadership by other ESG frontrunners in the infrastructure sector. Arcus can contribute to shaping the future of an important ESG infrastructure benchmark and align its own ESG strategy with the best practice of others.  In 2023 the GRESB standard improved or adopted amongst others the following ESG factors: net zero, carbon reduction targets, physical and transitional climate change impact assessments and Diversity, Equity and Inclusion (DEI). Arcus and our portfolio companies made a public net zero commitment, and continued to prioritise the assessment of climate change risks and opportunities of its portfolio. Arcus, in line with the DEI policy adopted in 2022, continued to improve processes and data collection of DEI metrics. In addition, Arcus’ portfolio companies also targeted improvements in policies and reporting on DEI during the reporting period. Through these initiatives Arcus seeks to continuously improve its approach and maintain its position as an ESG sector leader.

The contact details for Arcus for the purpose of cooperation amongst institutional investors are:  
**Martine Van Oppenraaij, Risk and Compliance Director,**  
 Netherlands Office or

**Neil Krawitz, Head of ESG and Asset Management, London Office.**  
 Both can be reached by calling +44 20 7832 3400

Principle  
**11**



# Principle 11

Signatories, where necessary, escalate stewardship activities to influence issuers.

## Arcus Response

### 11.1 Escalating stewardship activities

Arcus is an equity investor in private unlisted infrastructure businesses and as a result does not generally interact or have a need to influence public issuers. However, as an active asset manager, our stewardship of investee companies through having controlling interests is a critical component of our investment strategy. In particular, our key focus areas (and, consequently, the areas where escalations may occur) are: business strategy and performance, leadership and separation of non-executive board members from day-to-day management; effectiveness of the board in monitoring the company and executive management performance in the context of private investments; and risk management, accountability and executive remuneration.

The relevant Arcus Asset Manager is appointed to the board of each of our investee companies, and will take an active role in considering governance, risks, strategy, business plan, and to perform ongoing monitoring of financial, operational and sustainability matters and returns. For many of its investments, Arcus often appoints a second board director, who acts as a second pair of ears and eyes at board meetings, and as a sounding board for the Asset Manager. Arcus has developed sound relationships with investee company management teams and the Asset Manager maintains regular contact (both formally and informally) and strong professional relationships with key investee company management. Arcus understands and respects the proper boundaries between company executive management and non-executive board members, and consistent with always respecting these boundaries, we are quite certain that our views, as expressed to company management or during board meetings, are consistently factored into key decisions. We do not employ formal tools to evaluate these discussions but, through our active management approach, can monitor responses and outcomes achieved.

Additionally, by having seats on the Boards of investee companies we influence strategy and set key objectives for management that align with delivering stakeholder value over the long term.

Each Asset Manager is also responsible for the preparation of information for Arcus to satisfy its reporting obligations to investors, communicating effectively and on a timely basis, to provide updates on the performance of the investments for the purposes of quarterly and annual reporting.

Given Arcus' hands-on approach, the requirement for escalation of stewardship activities is a rare occurrence. Our controlling shareholder interests generally allow Arcus to direct management team activities as and when required, although Arcus very much tries to operate in the main through solid/logical argument, persuasion and consensus whenever possible. Arcus was not required to escalate any engagement in the reporting period. The ongoing dialogue between the dedicated Arcus asset management team and the management teams of the investee companies ensures strong alignment in strategic initiatives and responsible business management.

# Principle 12



# Principle 12

Signatories actively exercise their rights and responsibilities.

## Arcus Response

Arcus is an active asset manager in unlisted or private markets infrastructure equity investments. Arcus generally holds greater than 50% shareholdings, meaning we have control or significant influence over the investee company. Material decisions relating to the investments require Arcus’ approval and we vote on all agenda items and resolutions for every one of our holdings, either positively or negatively (as an active manager, abstaining is not a course we would normally choose to follow). This applies to all investments at recurring board meetings, annual or extraordinary general meetings, or via written shareholder resolutions where Arcus votes as it deems appropriate, whether that is in favour or against.

Our ownership interests provide strong governance rights to appoint board members to holding and operational subsidiaries of the investee company, where we appoint Arcus representatives and/or independent directors. The independent directors appointed by Arcus are specifically sourced for their experience on the geography and/or the knowledge of the specific asset classes of the investment. The Arcus appointed board members exercise their rights and responsibilities through consistent attendance of board meetings as set out in the table below.

### 12.1 Board attendance

	Arcus Board Members (as at 31 December 2023)	No. of Arcus Board Seats	2023 Attendance
Alpha Trains	Neil Krawitz, Manuela Abreu, Carsten Goeke*	3 of 12 Seats	85%
Brisa	Daniel Amaral, John Shea	2 of 11 Seats	100%
Constellation	Jordan Cott, Stuart Gray	2 of 6 Seats	100%
Coolworld	Jordan Cott, Stuart Gray**	2 of 4 Seats	100%
GTC	Ian Harding, Stefano Brugnolo	2 of 4 Seats	88%
HB RTS	Jordan Cott, Lisero Perez, Peter Willems (Arcus Senior Adviser) and Michael Heinkenfeld (Arcus Senior Adviser)	4 of 6 Seats	100%
Horizon	Stefano Brugnolo, Mark Cresswell, Simon Gray	3 of 8 Seats	100%
Momentum	Stefano Brugnolo, Leo Kwan	2 of 4 Seats	100%
Officium	Stefano Brugnolo, Christian Scott–Mackenzie	2 of 7 Seats	100%
Opus	Michael Allen, Daniel Amaral	2 of 3 Seats	100%
Peacock	Jenni Chan, Neil Krawitz	2 of 4 Seats	100%
Portus	Christopher Ehrke, Su–Anne Pang, John Shea	3 of 6 Seats	100%
SMA	Stefano Brugnolo, Mark Cresswell, Christian Scott–Mackenzie	3 of 7 Seats	100%
S4N	Christopher Ehrke, Martin Puder***	2 of 3 Seats	100%
TDF	Christopher Ehrke	1 of 10 Seats	100%
Workdry	Jordan Cott, Ian Harding, Jake Woolfstein	3 of 6 Seats	100%

\* Carsten Goeke replaced Jack Colbourne in October 2023  
 \*\* New appointments on acquisition in August 2023  
 \*\*\*Martin Puder replaced Jack Colbourne in October 2023

The shareholders’ agreements we enter in relation to the private investments set out delegated authorities given by the shareholders to the investee company boards, which our board representatives then vote on when required in their capacity as board members. We vote on all agenda items and resolutions. ESG factors are standing topics on the board agenda and Arcus appointed directors are motivated to promote stewardship and good corporate governance as part of their fiduciary duty to Arcus, its investors and other stakeholders. Where matters exceed or are outside of delegations, shareholders’ resolutions are required to approve those matters, if acceptable.

Given the nature of unlisted investments and only investing in private companies, it is not always appropriate to disclose voting procedures or events voted on; matters being voted on would be confidential as required by the shareholders’ agreements in place with fellow shareholders and the investee company. We report quarterly on a private basis to our investors on material developments and events in our investee companies (including material matters considered by the board during that quarter) as outlined in Principle 6.



# Principle 12 (continued)

Arcus holds regular investor conference calls to discuss investment performance incorporating the material board decisions. Investors have access to those calls to direct any questions they have or at any time on an ad-hoc basis, including on how we have voted.

Arcus does not use the services of a proxy or voting advisers.

Arcus does not make stock for any listed security available for stock lending.

Where material events occur relating to Arcus' investments that can be disclosed in the public domain, Arcus makes announcements on its website.

Case Study	Exercising our responsibility to influence investee company policy
Objectives	As outlined in this principle, as part of the investment strategy Arcus seeks out investment opportunities that allow a greater than 50% shareholdings, meaning it has control or significant influence over the investee company. This enables Arcus to put in place an appropriate governance structure, set up formal board meetings and implement relevant board reporting and procedures.
Actions taken	In August of 2023 Arcus acquired a c. 99% interest in Coolworld. The board of directors includes two Arcus Partners and two management team members of the company, providing Arcus with a position of significant influence over the investee company. As outlined in section 12.1 board attendance overview, the Arcus-appointed board members attended 100% of the board meetings during the reporting period.
Outcome	As the Coolworld case study on shareholder leadership outlined in Principle 9 demonstrates, board seats and board attendance enable the Arcus asset management team to actively guide the management teams of investee companies to establish a regular reporting framework and implement key policies.



# Appendix

## Glossary

In the policies and procedures, unless otherwise stated, the following expressions have the following meanings:

<b>Advisory Board</b>	A committee consisting of representatives of investors in AEIF1, AEIF2 and/or AEIF3, which will review, inter alia, AEIF1's or AEIF1's, AEIF2's or AEIF3's investment strategy and performance and any actual or potential conflicts of interest
<b>AEIF1</b>	Arcus European Infrastructure Fund 1
<b>AEIF2</b>	Arcus European Infrastructure Fund 2
<b>AEIF3</b>	Arcus European Infrastructure Fund 3
<b>AGM</b>	Annual General Meeting (of Limited Partners)
<b>AET</b>	Arcus European Trains SCSp
<b>AIF</b>	The Alternative Investment Funds (as defined in the Alternative Investment Fund Managers' Directive) managed by Arcus from time to time, including the AEIF1, AEIF2, AEIF3 and AET
<b>AIFM</b>	An Alternative Investment Fund Manager bound by AIFMD regulation
<b>AIFMD</b>	The Alternative Investment Fund Managers Directive, the regulation by which AIFMs are bound
<b>AIP</b>	Arcus Infrastructure Partners LLP
<b>AEIM</b>	Arcus European Investment Manager LLP
<b>AIS</b>	Arcus Infrastructure Services
<b>Alpha Trains</b>	Europe-wide rolling stock lessor (Arcus' Managed Account)
<b>"Arcus", the "Firm" or "we"</b>	Arcus Infrastructure Partners LLP and its directly and indirectly controlled subsidiary undertakings
<b>Asset Manager</b>	The asset manager appointed by Arcus for each investment asset, having day- to-day responsibility for the services performed by Arcus in connection with that asset
<b>AuM</b>	Assets Under Management
<b>Brisa</b>	Toll road operator in Portugal (Arcus' Managed Account)
<b>COBS</b>	FCA Conduct of Business Sourcebook

<b>Contractor</b>	An agency worker or an independent contractor required to provide services on Arcus premises under the instruction or supervision of an Employee or Member
<b>Constellation</b>	Constellation Cold Logistics is the platform company for the AEIF2 cold chain infrastructure strategy
<b>Coolworld</b>	Coolworld Investments B.V. ("Coolworld") temperature control asset leasing for a range of industrial and commercial applications. The Company is headquartered in the Netherlands and operates across Germany, the Netherlands, France, Belgium, Austria, and Switzerland
<b>CSRD</b>	The Corporate Sustainability Reporting Directive (CSRD) is EU legislation that requires EU businesses to disclose their environmental and social impacts, and how their environmental, social and governance (ESG) actions affect their business
<b>Employee</b>	An individual with a contract of employment with Arcus
<b>ESG</b>	Environment, Social, Governance
<b>ESG Committee</b>	The ESG committee of Arcus as constituted from time to time
<b>ESG risk or sustainability risk</b>	An environmental, social or governance event or condition which, if it occurs, could cause an actual or a potential material negative impact on the value of an Investment
<b>ESOS</b>	Energy Savings Opportunity Scheme (ESOS) is a mandatory energy assessment and reporting scheme for large organisations in the UK
<b>Ethics Committee</b>	The ethics committee of Arcus as constituted from time to time
<b>FCA</b>	Financial Conduct Authority
<b>FSB</b>	Fund Supervisory Board
<b>FTE</b>	Full time equivalent
<b>Funds</b>	AEIF1, AEIF2, AEIF3 and AET (as relevant)
<b>GHG</b>	Greenhouse gas
<b>GRESB</b>	The Global ESG Benchmark for Real Assets
<b>Gdansk Transport Company</b>	Toll road operator in Poland (Arcus' Managed Account)
<b>GWP</b>	Global Warming Potential

# Appendix (continued)

<b>HB RTS</b>	HB Returnable Transport Solutions is a leading provider of critical logistics solutions to the Dutch food and retail industry (AEIF2 portfolio company)
<b>Horizon Energy Infrastructure</b>	A UK-based smart metering asset provider (AEIF2 portfolio company)
<b>ICI</b>	initiative Climat International
<b>Investment</b>	Any investment made by any Fund or Managed Account from time to time
<b>IC</b>	The investment committee of Arcus as constituted from time to time
<b>Investor</b>	An investor in AEIF1 or AEIF2 or AEIF3 or another fund or investment vehicle managed or advised by Arcus from time to time
<b>ISC</b>	GRESB Infrastructure Standards Committee
<b>Managed Account</b>	Any Arcus managed or advised investments (other than the Funds)
<b>Managing Partner</b>	Any individual(s) elected to the role of managing partner or co-managing partner from time to time
<b>Manco</b>	The management committee of Arcus
<b>Member</b>	A member of AIP
<b>MiFID</b>	Markets in Financial Instruments Directive
<b>Officium</b>	Officium Holding GmbH, a provider of the long-term rental of submetering equipment and related services
<b>PAI or PAIs</b>	Principal Adverse Impacts (in context of SFDR)
<b>Portus</b>	Portus Data Centers S.à r.l. ("Portus") is a datacentre group that provides colocation/datacentre capacity and related services to customers
<b>PRI</b>	Principles for Responsible Investment
<b>SDGs</b>	Sustainable Development Goals
<b>SDR</b>	The UK SDR is a proposed set of rules that will govern sustainability disclosure requirements for financial market participants in the United Kingdom

<b>SECR</b>	The UK's Streamlined Energy and Carbon Reporting (SECR) regulation is a new policy that requires UK companies to disclose their energy consumption and carbon emissions annually
<b>SFDR</b>	EU's Regulation on sustainability-related disclosures in the financial services sector
<b>SMA</b>	Smart Meter Assets is a UK-based smart metering asset provider
<b>Stop List</b>	The list of companies maintained by the Head of Compliance and Risk in which personal account trading is prohibited
<b>Swiss4net</b>	Swiss4net Holding AG or Swiss4net is the holding entity in Switzerland that owns the existing brownfield networks and will develop the future fibre networks to be rolled out
<b>TCFD</b>	Task Force on Climate-related Financial Disclosures
<b>TDF</b>	Broadcasting tower and fibre to the home (FTTH) infrastructure operator in France (Arcus' Managed Account)
<b>UNGC</b>	United Nations Global Compact
<b>UNPRI</b>	United Nations Principles for Responsible Investment
<b>Workdry</b>	Workdry International Limited provides critical water pump and wastewater treatment asset leasing to UK water utilities, engineering firms and other industrial customers through the Selwood and Siltbuster trading brands

# Appendix (continued)

## ARCUS CONFLICTS OF INTEREST POLICY

Arcus has a duty to act in its investors' best interests and is required to put the interests of its investors ahead of its own and to ensure that all investors are treated fairly. Members, Employees and Contractors must always act honestly, in good faith and in a manner which is in the best interests of investors.

Members, Employees and Contractors must not:

- Misuse their position within Arcus, or use information they receive in the course of their employment, to produce a personal benefit to themselves, their family or friends, or any other person or to cause detriment to Arcus;
- Participate in any activity or employment which may compete or conflict with the interests of Investors of Arcus or Arcus itself; or
- Participate in acts and/or decisions on behalf of Arcus where dealing with an entity in which that Member, Employee and Contractor has a material personal interest, a role as officer or other duty or a personal relationship with a person who has a role with the counterparty to the transaction being considered that may give rise to a conflict.

Arcus will take all reasonable steps to avoid conflicts of interest, and when they cannot be avoided, to manage, monitor and (where applicable) disclose conflicts of interest.

### Scope

A conflict of interest may arise if competing professional, personal obligations or financial interests prevent an employee from carrying out his or her duties in a fair, honest and transparent manner. Even if there is no clear conflict of interest it could be perceived by an independent person, or a member of the public, that there could be one.

A conflict of interest could occur between the interests of Arcus regulated entities; Funds; our Investors; business partners; employees; Members/Partners, Board or ManCo members; and Investments and AIP as shareholder.

A conflict of interest could impair the integrity and fairness of the investments Arcus delivers and the decisions taken by staff and management. Conflicts of interest can lead to legal, regulatory, integrity and reputational risks and could even result in criminal prosecution, civil claims by stakeholders or other involved parties, and administrative/criminal sanctions being imposed by regulators. It's therefore essential for Arcus to be able to identify conflicts of interest and manage the risks deriving therefrom in a timely and effective manner.

## Identifying conflicts of interest

Each and every conflict of interest situation can be unique. Arcus, its Members, Employees and Contractors need to identify any persons or entities whose interests they must take into account in their proposed activity and must evaluate any potential conflict of interest that may arise.

A conflict of interest is considered to be the real or potential conflict between the interests of two different parties in relation to the same matter. A conflict of interest may exist even if no unethical or improper act(s) result but there is the potential for the appearance of impropriety, which can undermine confidence in, or the reputation of, Arcus. The key element of any conflict of interest is a divergence of interests between a person or firm and the interests of the other person or firm to whom a duty is owed. Conflicts of interests may arise through a fiduciary relationship, legal/statutory duties or regulatory requirements.

Managing conflicts of interest, starts with recognising conflicts of interest. To determine this, one should always start by considering:

"Could the situation lead to lack of trust or negative impact by our investors? Do we act as promised and do we always put the investors' interest first?"

The following interests can be distinguished:

- Financial interests: This is where an individual may get direct financial benefits.
- Non-financial professional interests: This is where an individual may obtain a non-financial professional benefit such as increasing their professional reputation, status or promoting their professional career.
- Non-financial personal interests: This is where an individual may benefit personally in ways which are not directly linked to their professional career and do not give rise to a direct financial benefit.
- Indirect interests: This is where an individual has a close association with an individual who has a financial interest, a non-financial professional interest or a non-financial personal interest.

At a minimum, Arcus is required to identify conflicts of interest that arise in the course of conducting business between:

- Arcus, its Members and Employees, Funds or Managed Accounts and any investor(s);
- The Funds or Managed Accounts or the Funds or Managed Accounts Investors and another investor of the Funds or Managed Accounts or its investors;
- One investor and another investor;

together with any other matter that may be a conflict of interest or potential conflict of interest under the terms of a LPA.

In order to determine whether a conflict of interest is applicable Arcus must take into account the following factors:

- Arcus or any of its Members, Employees or Contractors is likely to make a financial gain, or avoid a financial loss, at the expense of the investor;
- Arcus or any of its Members, Employees or Contractors has an interest in the outcome of a service provided to an investor, or a transaction carried out for an investor, which is distinct from the investor's interests in that outcome;
- Arcus or any of its Members, Employees or Contractors has a financial or other incentive to favour the interests of one investor over the interests of another investor;
- Arcus carries out the same business activities as the investor; and
- Arcus or any of its Members, Employees or Contractors will receive from a person other than the investor an inducement related to a service provided to the investor in a form other than standard fees for such service.

To identify conflicts of interest that might occur with respect to any investor, new investors are screened for potential conflicts of interests as part of the investor onboarding process.

Following identification of a conflict of interest, Members, Employees and Contractors should follow the guidance set out in this Policy. If any Members, Employees or Contractors remain unsure how to handle/manage a conflict of interest, they should contact the Compliance Function.

In the event a material conflict cannot be avoided, or falls outside the existing framework, the Compliance Function will request an Ethics Committee meeting to consider the issue. Any member of the Ethics Committee who is subject to the conflict will not be able to vote on any resolution of the conflict.

## How to self-assess?

To help you assess and recognise a conflict of interest, there are a number of questions you should ask yourself. In case you can answer one of these the questions with "yes", then this is considered as a (potential) conflict of interest. It's a conflict of interest where a material conflict does occur and a potential conflict, when it is a possibility:

1. Is it in contradiction with Arcus' Code of Conduct, Values or any other Policies?
2. Could it lead to a breach of the Banker's Oath?
3. Does it give you or your immediate family member a personal/ financial gain?
4. Could it have a negative impact on Arcus or its investors?
5. Is it disproportionate considering the circumstances?
6. Is the situation arising during a negotiating period of a new contract or are you an advisor in the contract?
7. Could acceptance lead to an advantage for yourself and a disadvantage for Arcus?
8. Could it be confusing to distinguish your personal activities from your professional activities?

## Managing conflicts of interest

Where a conflict of interest has been identified and cannot be avoided Arcus will put in place effective procedures to manage the conflict of interest to minimise the potential risk of damage to the interests of the investor. Such procedures include:

- Chinese walls and other appropriate information protocols;
- Segregation of functions;
- Independent supervision;
- Removal of direct remuneration incentives;
- Avoiding inappropriate influence being brought to bear in the way investors are treated;
- Operations of dual controls; and
- Policies in relation to Members, Employees and Contractors personal interests, such Personnel section above.

If it is determined that a potential conflict of interest cannot be managed using one of the methods set out here, then the conflict of interest must be avoided by, for example, declining to participate in the proposed transaction/activity; or updating the Stop List, which restricts the ability for Members, Employees and Contractors to enter into personal transactions in securities of particular companies.

# Appendix (continued)

The Manco may approve arrangements to manage the conflict for Arcus-related matters and any MiFID business.

To the extent that a conflict of interest or potential conflict of interest arises under a LPA, Arcus must also follow the procedure set out in the relevant LPA to resolve the matter, including, where relevant, referral to the applicable Advisory Board. Further detail on the role of the Advisory Boards is set out in the Corporate Governance Manual.

## Potential conflicts of interest

Within Arcus there are several Members who have more positions or similar roles in other Arcus entities. Since the entities and the funds are not competing, this is not considered a conflict of interest. Whenever one person has dual or more positions in different entities, this will be considered an examined.

Arcus associates: the allocation of opportunities applies across all associated entities in the Arcus group, regardless of which entity originated that opportunity.

Exits/Fund Conflicts: as the manager of a fund, we must refer any conflicts of interest between Arcus and the fund or its investors, to an advisory board of the investors or to the investors, including exit of investments to other fund investors or another entity managed by Arcus.

Co-investment: we must allocate co-investment opportunities in accordance with any co-investment protocol established in the fund agreements. Such agreements would typically allocate investments based on a combination of timing of commitment to fund close and quantum of commitment to the fund.

## Monitoring conflicts of interest

To manage potential conflicts of interests there are a few ground rules to be followed, dependent upon the different types of situations. These rules serve as protection of Arcus' reputation, the investors' interest and even to prevent circumstances that could be perceived as corruption.

Arcus has prepared an inventory of the various conflicts of interests which it has identified based upon the services it provides to investors.

The Compliance Function maintains the Stop List, personal account trading records and the gifts and entertainment register.

Members, Employees and Contractors should document and retain records of the steps which they have taken in order to identify, evaluate, manage and monitor a conflict of interest. Members, Employees and Contractors must cooperate with, and make available, copies of all relevant documents to the relevant Compliance Function, General Counsel, the Board and management as and when required.

All records relating to conflicts of interests must be retained for five years.

## Reporting of outside activities

Arcus encourages its people to engage in outside activities as these activities could contribute in being an active member in the community and give the opportunity to grow and develop. However, some activities might conflict with Arcus' values, purpose or business activities. Therefore, all outside activities need to be reported, except for activities that are exclusively social and have no risk of any appearance of conflict of interest.

Always inform your manager on your outside activities. Your manager can help you assess and is in the position to judge on conflicting purposes. Are you also one of Arcus' representatives on for example social media? This should be taken into account, as your influence on Arcus' reputation will have more impact.

To protect Arcus, its investors and yourself a few rules that need to be followed:

1. Discuss the outside activity with your manager to assess whether the activity could be potentially conflicting with Arcus' activities or could give appearance of;
2. Discuss the hours to be spent to assess if you have enough time to commit to Arcus and to wind down from work;
3. Discuss any form of remuneration or advantages the outside activities brings;
4. Report the outside activity;
5. Was your outside activity from the past (not older than 12 months) and can this still be of impact on your participation or decision making then you should also report the outside activity.

## Reporting of material interests

A 'material interest' means a directorship, an ownership of an equity interest (stocks, investments income, etc.) aggregating to 5% or more of the total equity of a firm or corporation, or an equity interest aggregating to more than 30% of one's total personal investment portfolio.

As follows from the above, a conflict of interest could arise in situations in which an Arcus employee or an immediate family member of the employee has a material interest. An 'immediate family member' means a spouse or spousal equivalent, parent, child, brother, sister or another close relative.

As a rule, all material interests in line with the above definition need to be reported.

## Breaching the rules on conflicts of interest

Breaching the Conflicts of Interest Policy by not reporting any of the above-mentioned situations are treated seriously. By being transparent and open on anything that could potentially be of harm on Arcus and its investors, we live up to our purpose.

Therefore, you will be requested to declare that you have reported all potential conflicts on an annual basis. This will also serve as a reminder of situations you haven't been aware of and gives you the opportunity to set things right.

In case there are indications that potential conflicts of interest are willingly not reported, this will be treated as an integrity incident and will be followed up by an Integrity incident investigation.

## Members and (independent) Board members

To avoid any semblance of conflicting situations, the Members of Arcus and (Independent) Board members need to observe additional requirements to maintain good governance and well-balanced decision making, regarding Arcus and its investors' interests:

1. Members and (Independent) Board members may not hold directorships in competing institutions, unless they are institutions that belong to the same institutional protection scheme;
2. Accepting outside activities by one of the Members and (Independent) Board members should be discussed and noted in writing via a formal Board meeting; The Risk and Compliance Director together with the General Counsel are requested to provide advice;
3. Members and (Independent) Board members abstain from voting on any matter where a member has or may have a conflict of interest or where the member's objectivity or ability to properly fulfil duties to the institution may be otherwise compromised; these identified conflicts need to be documented;
4. Before engaging in a new contract partner (professional relation) potential conflicts of interests (directorships, affiliated immediate family members or other close personal relationships) need to be identified and documented on the level of Members and (Independent) Board members;
5. Material interests (being a shareholder with a significant interest as described in section Reporting of Material Interests) of Members and (Independent) Board members need to be identified and documented;
6. In the situation where one of the Members and (Independent) Board members has a direct (financial) or indirect (financial) interest (via immediate family members) when engaging with professional relations, the independence to objective and impartial decision making becomes at risk. In these circumstances, the Risk and Compliance Director together with the General Counsel are requested to provide advice;
7. Members and (Independent) Board members abstain from voting on any matter where a member has or may have a conflict of interest or where the member's objectivity or ability to properly fulfil duties to the institution may be otherwise compromised.

All actual and potential conflicts of interest at management committee or board level, individually and collectively, should be adequately communicated to Compliance and will be documented in the Conflicts of Interest register.

# Appendix (continued)

## Disclosure of conflicts of interest

Where a conflict has been identified and cannot be effectively managed with reasonable confidence to prevent the risk of damage to the relevant investor, Arcus will provide the investor with information detailing the general nature and/or sources of conflict of interest before undertaking business with that investor. Such disclosure will be made in a durable medium.

The assessment of what disclosures are appropriate will depend on individual facts and circumstances including: the nature of the conflict of interest, and the level of sophistication of the parties affected.

Any disclosure must be sufficient to allow the affected party to make an informed assessment of the conflict situation so they can exercise their discretion whether to provide consent regarding Arcus' activity or service in the context of which the conflict of interest arises. Tools for disclosure include:

- Engagement or mandate letters;
- Contracts and agreements;
- Formal and informal correspondence;
- Management Committee/Investment Committee meetings and minutes; or
- Information Memorandum, offer documents etc.

The form and content of disclosures and what constitutes the appropriate level of consent should be discussed with both the relevant Compliance Function and the General Counsel.

## Roles and responsibilities in relation to conflict of interest

### Employees

- Are expected to avoid (the appearance of) conflicts of interests and act in the best interest of investors and Arcus;
- Must self-assess to see if they can be potentially conflicted, guided by means of this policy;
- Are requested to declare on an annual basis that all (potential) conflicts of interests are reported via Compliance.

### Management

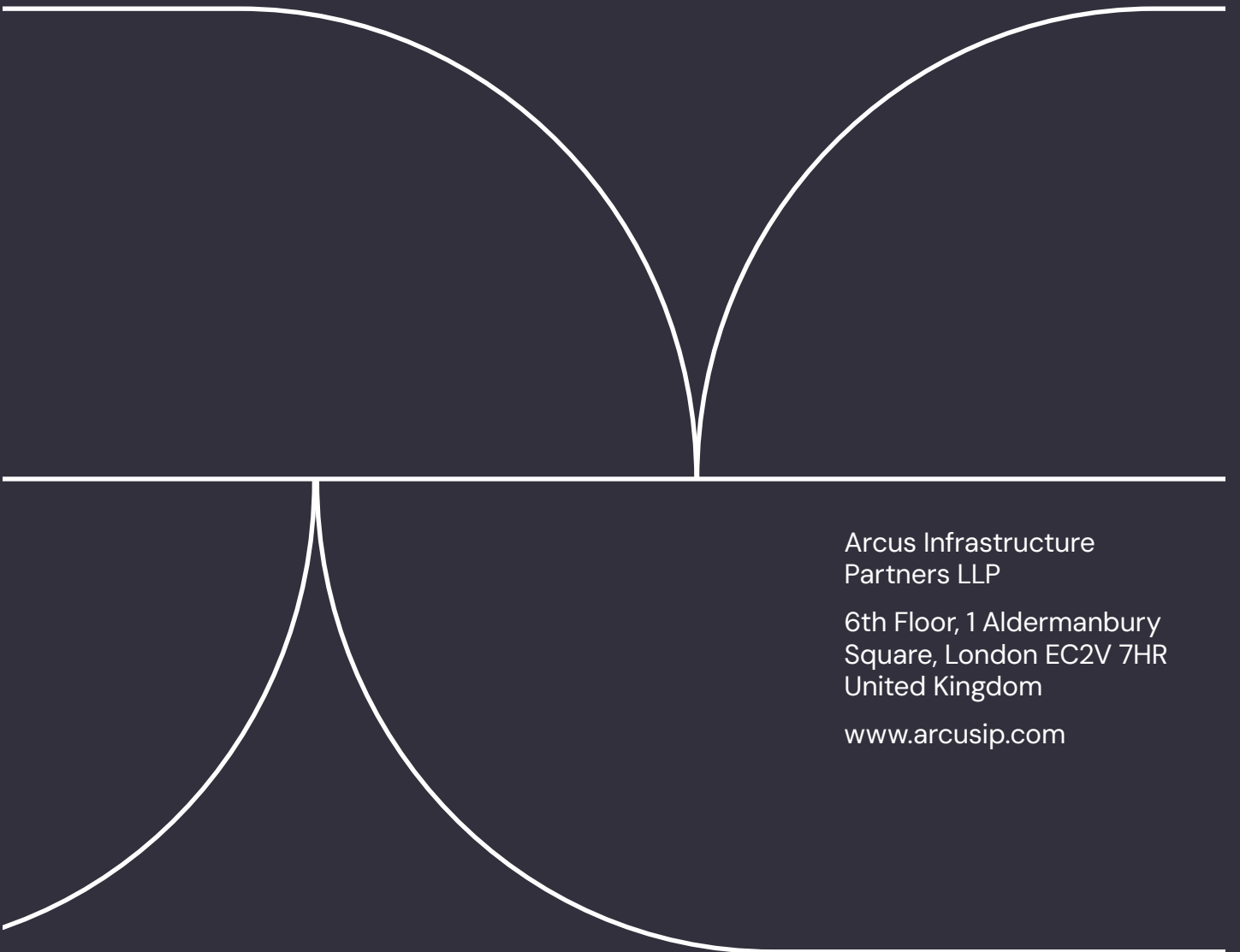
- Are expected to assess any reported potential conflicts of their employees;
- Approve reported gifts and outside interests;
- Request Compliance for advice when they are in doubt and investigate proportionate restrictive measures in case a gift or outside interest could potentially be conflicted.

### Compliance

- Provides advice to employees and management on conflicts of interests, where appropriate suggesting preventive measures;
- Educates and raises awareness on how to identify conflicts of interest and where to report conflicts of interests;
- Escalates and reports any relevant issues to the relevant Board or Management Committee in case a conflict of interest is identified;
- Monitors the operational effectiveness of this policy.

### Board and Management Committee

- May impose further measures if/when necessary;
- Receives and reviews the reports on (potentially) identified conflicts of interest on a frequent basis;
- Decides on possible additional measures to be implemented based upon a Compliance advice.



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